

## TABLE OF CONTENTS

<b>SECTION 9 PROPOSAL EVALUATION.....</b>	<b>1</b>
9.1 RECEIPT.....	1
9.2 EVALUATION OF CONCEPTUAL PROPOSALS.....	1
9.3 EVALUATION OF DETAILED TECHNICAL PROPOSALS.....	1
9.4 EVALUATION OF DRAFT PROPOSALS .....	2
9.5 EVALUATION OF FINAL PROPOSALS .....	2
9.5.1 Proposal Opening and Validation Check.....	2
9.5.2 Validation Against Requirements.....	3
9.5.3 Scored Technical Evaluation .....	3
Table 9.5.3-A, Evaluation Criteria for Requirements (M, M-O, and D).....	3
Table 9.5.3-B, Scored Technical Evaluation Points for Module 1 – Core Services.....	4
Table 9.5.3-C, Scored Technical Evaluation Points for Module 2 – Long Distance Services for Voice.....	8
Table 9.5.3-D, Scored Technical Evaluation Points for Module 3 –Internet Protocol Services .....	11
Table 9.5.3 – D1 Hosted Standalone IP Locations .....	14
Table 9.5.3-E, Scored Technical Evaluation Points for Module 4 – Broadband Fixed Wireless Access.....	23
Table 9.5.3 – E1 BFWA Data Channel Basic Line Rate Additional Specific Listed Geographic Locations .....	26
Table 9.5.3 – E2 BFWA Data Channel Enhanced Line Rate Additional Specific Listed Geographic Locations .....	36
Table 9.5.3 – E3 BFWA Additional Line Rate Data Channel Service Locations .....	46
Table 9.5.3 – E4 Wireline Additional Line Rate Data Channel Service .....	56
9.5.3.1 Customer Reference Evaluation.....	66
9.5.3.2 Bidder Responsibility .....	67
9.5.3.3 Final Demonstration.....	68
9.5.4 Cost Evaluation.....	68
9.5.4.1 Cost Opening and Validation .....	68
9.5.4.2 Cost Evaluation Methodology.....	68
9.5.4.3 Evaluation Cost Model.....	69
9.6 SELECTION .....	71

## SECTION 9 PROPOSAL EVALUATION

This Section describes how the State plans to evaluate the responding Proposals, and identify the Proposals that meet the RFP's objectives and provide the best value for the State. It is the State's intent to conduct a comprehensive, impartial evaluation of all Proposals received. The State will use a pass/fail and weighted score, two-envelope method of selection.

### 9.1 RECEIPT

Proposals for each Module must be delivered by the date and time stated in RFP Section 1.7, Key Action Dates. Each Proposal will be date and time marked as it is received, and verified that it is properly sealed. Proposals will remain sealed until the designated time for opening. Final Proposals received after the date and time specified in RFP Section 1.7, Key Action Dates, for receipt of Final Proposals will be deemed non-responsive and will be rejected.

### 9.2 EVALUATION OF CONCEPTUAL PROPOSALS

Conceptual Proposals for each Module received by the specified time and date will be opened and reviewed for functional correspondence to the Requirements of the RFP. A schedule will be prepared for each Bidder of each Module showing the time that the State will meet with the Bidder to confidentially discuss items that need clarification and any defects in concept found by the State. Prior to the scheduled discussion, the State will prepare a Discussion Agenda itemizing the points to be covered.

*It is imperative that no cost or pricing figures or statements are included in the Conceptual Proposal. Inclusion of such figures or statements may cause the Bidder to be disqualified from the procurement.*

### 9.3 EVALUATION OF DETAILED TECHNICAL PROPOSALS

Detailed Technical Proposals for each Module received by the specified time and date will be opened and reviewed for detailed compliance with the Requirements of the RFP. A schedule will be prepared for each Bidder of each Module showing the time that the State will meet with the Bidder to confidentially discuss items associated with the Bidder's Detailed Technical Proposal that need clarification and any defects found by the State. Prior to the scheduled discussion, the State will prepare a Discussion Agenda itemizing the points to be covered.

*It is imperative that no cost or pricing figures or statements are included in the Detailed Technical Proposal. Inclusion of such figures or statements may cause the Bidder to be disqualified from the procurement.*

## 9.4 EVALUATION OF DRAFT PROPOSALS

Draft Proposals for each Module will be opened at the time designated for receipt and briefly reviewed in an attempt to detect administrative or clerical errors and inconsistencies which, if contained in the Final Proposal, may cause the Bid to be rejected. If such errors are found that can be corrected without overhauling the proposal, the Bidder will be notified and given an opportunity to correct the indicated errors before the Final Proposal submittal. It is not the intent of the State to review the Draft Proposals at this time for total responsiveness to all the RFP Requirements. Note that the State does not recommend making major changes to the Bid, but only correct those errors that could cause the Final Proposal to be deemed non-responsive on a technicality. The State will not be in a position during this review to determine if a defect could be material and cause the Final Proposal to be rejected. The State makes no warranty that all such errors will be identified during the review of the Draft Proposal or that such errors remaining in the Final Proposal will not cause the Bid to be rejected.

*It is imperative that no cost or pricing figures or statements are included in the Draft Proposal. Inclusion of such figures or statements may cause the Bidder to be disqualified from the procurement.*

A schedule will be prepared for each Bidder of each Module showing the time that the State will meet with the Bidder to confidentially discuss items associated with the Bidder's Draft Proposal that need clarification and any defects found by the State. Prior to the scheduled discussion, the State will prepare a Discussion Agenda itemizing the points to be covered.

## 9.5 EVALUATION OF FINAL PROPOSALS

### 9.5.1 Proposal Opening and Validation Check

All Proposals received by the time and date specified in RFP Section 1.7, Key Action Dates, will be reviewed and evaluated. No final Proposals will be accepted after the date and time specified in Section 1.7, Key Action Dates. There will be no announcement identifying Bidders until the public Cost Opening. Proposal volumes 1, 2 and 4 will be opened and checked for the presence of the required information in conformance with the Requirements of this RFP. The separately sealed envelope containing the final cost response to this RFP (Volume 3 of the Proposals) will remain sealed and will be stored under lock and key until completion of the administrative and technical evaluations. When the administrative and technical evaluations are complete, Volume 3 of all compliant (non-rejected) Proposals will be opened at the Public Cost Opening and subsequently evaluated. Absence of required information may deem the Proposal to be non-responsive and may cause rejection.

### 9.5.2 Validation Against Requirements

The State shall check each Proposal for each Module in detail to determine its compliance to the RFP Requirements.

If a Proposal fails to meet a “Mandatory” or “Mandatory-Optional” RFP Requirement, the State will determine if the deviation is material as defined in RFP Section 2. A material deviation of a Mandatory or Mandatory-Optional RFP Requirement may cause rejection of the Bidder’s entire Proposal. An immaterial deviation of a Mandatory or Mandatory-Optional RFP Requirement will be examined to determine if the deviation will be accepted. If accepted, the Proposal may be processed as if no deviation had occurred.

If a Proposal fails to meet a “Desirable” RFP Requirement, the State will determine if the deviation is material as defined in RFP Section 2. A material deviation of a Desirable RFP Requirement will preclude the State from further consideration of the Bidder’s offer regarding that Desirable Requirement, but will not cause rejection of the entire Proposal. An immaterial deviation of a Desirable RFP Requirement will be examined to determine if the deviation will be accepted. If accepted, the Bidder’s offer regarding that Desirable RFP Requirement may be considered as if no deviation had occurred.

### 9.5.3 Scored Technical Evaluation

In addition to the pass/fail evaluation described above, Bidder’s responses to certain RFP Requirements will be evaluated with an opportunity to receive scored points. The score awarded for each scorable RFP Requirement, with the exception of costs, shall be assigned as shown in Table 9.5.3-A, below.

**Table 9.5.3-A, Evaluation Criteria for Requirements (M, M-O, and D)**

<b>Evaluation Criteria</b>	<b>Score</b>
Bidder does not commit to meet the RFP Requirement.	0
Bidder response to RFP Requirement is unverifiable or unclear.	1
Bidder meets RFP Requirement.	2
Bidder exceeds RFP Requirement.	3

The Score Earned as a result of the above evaluation is then multiplied times the specific Assigned Weight of the RFP Requirement, resulting in the actual Points Earned for that Requirement. The potential Maximum Available Points for each scored RFP

Requirement is the highest possible Score Earned (3) times the Requirement's Assigned Weight.

In Modules 3 and 4, evaluation points are also available for geographic availability of services. Bidders receive 1/10<sup>th</sup> of a point for each circuit in each location that the Bidders have indicated

The total Maximum Available Points for all scored RFP Requirements is 9,060 points for Module 1, 9,150 points for Module 2, 6,037.8 points for Module 3, and 16,146.12 points for Module 4. The RFP's scored Requirements, their Assigned Weight and Maximum Available Points are listed in Tables 9.5.3-B, C, D, and E below. In Modules 3 and 4, evaluation points are available for (geographic locations)

**Table 9.5.3-B, Scored Technical Evaluation Points for Module 1 – Core Services.**

Note that the figures in those rows that are in **bold type** are a sum of the figures contained in that row's subsections.

<b>RFP Section Number</b>	<b>Module 1 Core Services</b>	<b>Assigned Weight</b>	<b>Maximum Available Points</b>	<b>Score Earned 0 - 3</b>	<b>Points Earned</b>
<b>4.5.5.1</b>	<b>State and Contractor Business Relationships</b>	<b>100</b>	<b>300</b>		
4.5.5.1.1	Communication, Cooperation, and Collaboration	25	75		
4.5.5.1.2	Business Practices and Contract Terms and Conditions	25	75		
4.5.5.1.3	Technical Interoperability (only applicable to Modules 1 and 2)	25	75		
4.5.5.1.4	Impact on Other Module's Services	25	75		
<b>4.5.6</b>	<b>Transition/Migration/Transfer Objectives</b>	<b>65</b>	<b>195</b>		
4.5.6.1	Transition	25	75		
4.5.6.2	Migration	20	60		
4.5.6.3	Transfer Between Modules	20	60		
<b>4.5.7</b>	<b>Contractor Business Plan</b>	<b>70</b>	<b>210</b>		
4.5.7.1	Staffing and Resource Requirements	35	105		
4.5.7.2	Business Activity Requirements	35	105		
<b>4.5.9</b>	<b>Dedicated Contract Program Manager Responsibilities</b>	<b>135</b>	<b>405</b>		
4.5.9.1	Administrative Functions	45	135		
4.5.9.2	Reporting Functions	45	135		
4.5.9.3	Relationship Management Functions	45	135		
<b>5.3</b>	<b>Bidder Responsibility</b> (see Section 9.5.3.2, below)	<b>50</b>	<b>150</b>		

RFP Section Number	Module 1 Core Services	Assigned Weight	Maximum Available Points	Score Earned 0 - 3	Points Earned
5.23	Customer References (see Section 9.5.3.1, below)	25	75		
6.1.2.1	Voice Network Design	225	675		
6.1.2.9	Locally Based Automatic Call Distribution	25	75		
6.1.2.9.1	Basic Agent Package	25	75		
6.1.2.9.2	Basic Supervisor's Package	25	75		
6.1.2.9.3	System Administrator's Software Package	25	75		
6.1.2.9.4	MIS for Call Centers	25	75		
6.1.2.9.5	Call Center Maintenance	15	45		
6.1.2.9.6	Additional Maintenance Options	15	45		
6.1.2.10	Interactive Voice Response (IVR) Services	25	75		
6.1.2.11	Specialized Call Routing	25	75		
6.1.2.12	Computer Telephone Interface	25	75		
6.1.2.15	Voice Network Operations and Management	60	180		
6.1.2.15.1	General Description	30	90		
6.1.2.15.3	Disaster Recovery and Emergency Operations	30	90		
6.1.3.1	WAN Backbone Design	280	840		
6.1.3.2.5	Gigabit Ethernet Metropolitan Area Network (D)	15	45		
6.1.3.2.6	Multi Protocol Label Switching Services (MPLS) (D)	15	45		
6.1.3.3	Synchronous Optical Network (SONET) (D)	15	45		
6.1.3.6	Switched 56 (D)	5	15		
6.1.3.7.4	Managed Frame Relay	10	30		
6.1.3.8	Agency Hosted Digital Subscriber Line	25	75		
6.1.3.9	DSL VPN (D)	15	45		
6.1.3.11	Data Network Operations and Management	75	225		
6.1.3.11.1	General Description	40	120		
6.1.3.11.3	Data Network Disaster/Operational Recovery	35	105		
6.1.4	Training Requirements	35	105		
6.1.5	Other Services	120	360		
6.1.5.1.1	Extended Termination Wiring Services	10	30		
6.1.5.1.2	Station Wiring Services	20	60		
6.1.5.1.3	Inside Wiring Services	20	60		
6.1.5.2.1	Emergency Restoration Services-Fiber Loop (D)	30	90		

RFP Section Number	Module 1 Core Services	Assigned Weight	Maximum Available Points	Score Earned 0 - 3	Points Earned
6.1.5.3.1	Underground Service Alert Lookups	30	90		
6.1.5.5	Services Related Hourly Support	30	90		
<b>6.1.7</b>	<b>End User Support</b>	<b>125</b>	<b>375</b>		
6.1.7.1	General Requirements	25	75		
6.1.7.2	Planning	25	75		
6.1.7.3	Design	25	75		
6.1.7.4	Provisioning and Implementation Requirements	25	75		
6.1.7.5	Marketing Requirements	25	75		
<b>6.1.8</b>	<b>Invoicing Services</b>	<b>220</b>	<b>660</b>		
6.1.8.1	Invoice System for Voice and Data Services	95	285		
6.1.8.2	Fraud Detection and Monitoring Services	10	30		
6.1.8.4	Invoice Audits	35	105		
6.1.8.5	Administrative Fee Collection	30	90		
6.1.8.6	CALSTARS	50	150		
<b>6.1.9</b>	<b>Contracted Service Project Work</b>	<b>50</b>	<b>150</b>		
6.1.9.1	Coordinated Project Work	25	75		
6.1.9.2	Managed Project Work	25	75		
<b>6.1.10</b>	<b>Customer Advocacy</b>	<b>160</b>	<b>480</b>		
6.1.10.1	Customer Service Center	120	360		
6.1.10.2.1	Escalation Plan	10	30		
6.1.10.2.2	Technical Resources	20	60		
6.1.10.2.3	Network Outage Response	10	30		
<b>6.1.11</b>	<b>Service Level Agreements</b>	<b>300</b>	<b>900</b>		
6.1.11.2	Network Service Level Agreements	250	750		
6.1.11.3	Administrative Service Level Agreements	50	150		
<b>6.1.12</b>	<b>Fiscal Management</b>	<b>175</b>	<b>525</b>		
6.1.12.1	Fiscal Management Database(s)	75	225		
6.1.12.2.1	DTS/STND Fiscal Inventory Report of All Services	20	60		
6.1.12.2.2	DTS/STND Detail of Services Billed Report by Service	20	60		
6.1.12.2.3	DTS/STND Detail of Services Billed by Report by Agency	10	30		
6.1.12.2.4	Trouble Ticket/SLA Credits Fiscal Report	10	30		
6.1.12.2.5	DTS/STND Service Order/Provisioning Fiscal Report	10	30		
6.1.12.2.6	DVBE Tracking Fiscal Report	10	30		
6.1.12.2.7	Service Location Report	10	30		
6.1.12.2.8	General Customer Profile Information	10	30		
<b>6.1.13</b>	<b>Management Tools and Reports</b>	<b>200</b>	<b>600</b>		
6.1.13.3	Customer Trouble Ticket Reporting and Tracking System	100	300		
6.1.13.4	Service Provisioning and Tracking System	50	150		

<b>RFP Section Number</b>	<b>Module 1 Core Services</b>	<b>Assigned Weight</b>	<b>Maximum Available Points</b>	<b>Score Earned 0 - 3</b>	<b>Points Earned</b>
6.1.13.6	Network Backbone Monitoring Application/Tool	50	150		
<b>6.1.14</b>	<b>Required Transition Strategy</b>	<b>200</b>	<b>600</b>		
6.1.14.1	Transition-In Requirements of Startup	100	300		
6.1.14.2	Transition-Out Requirements of Termination	100	300		
<b>Totals:</b>		<b>3020</b>	<b>9060</b>		

**Table 9.5.3-C, Scored Technical Evaluation Points for Module 2 – Long Distance Services for Voice.**

Note that the figures in those rows that are in **bold type** are a sum of the figures contained in that row's subsections.

RFP Section Number	Module 2 Long Distance Services for Voice	Assigned Weight	Maximum Available Points	Score Earned 0 - 3	Points Earned
<b>4.5.5.1</b>	<b>State and Contractor Business Relationships</b>	<b>100</b>	<b>300</b>		
4.5.5.1.1	Communication, Cooperation, and Collaboration	25	75		
4.5.5.1.2	Business Practices and Contract Terms and Conditions	25	75		
4.5.5.1.3	Technical Interoperability (only applicable to Modules 1 and 2)	25	75		
4.5.5.1.4	Impact on Other Module's Services	25	75		
<b>4.5.6</b>	<b>Transition/Migration/Transfer Objectives</b>	<b>65</b>	<b>195</b>		
4.5.6.1	Transition	25	75		
4.5.6.2	Migration	20	60		
4.5.6.3	Transfer Between Modules	20	60		
<b>4.5.7</b>	<b>Contractor Business Plan</b>	<b>70</b>	<b>210</b>		
4.5.7.1	Staffing and Resource Requirements	35	105		
4.5.7.2	Business Activity Requirements	35	105		
<b>4.5.9</b>	<b>Dedicated Contract Program Manager Responsibilities</b>	<b>135</b>	<b>405</b>		
4.5.9.1	Administrative Functions	45	135		
4.5.9.2	Reporting Functions	45	135		
4.5.9.3	Relationship Management Functions	45	135		
<b>5.3</b>	<b>Bidder Responsibility</b> (see Section 9.5.3.2, below)	<b>50</b>	<b>150</b>		
<b>5.23</b>	<b>Customer References</b> (see Section 9.5.3.1, below)	<b>25</b>	<b>75</b>		
<b>6.2.2</b>	<b>Voice Long Distance Network Design</b>	<b>351</b>	<b>1053</b>		
<b>6.2.6.1</b>	<b>Network Based Automatic Call Distributor</b>	<b>168</b>	<b>504</b>		
6.2.6.1.1	Network ACD Basic Agent Package	34	102		
6.2.6.1.2	Network ACD Basic Supervisor's Package	34	102		
6.2.6.1.3	Network ACD System Administrator's Package	34	102		
6.2.6.1.4	Network ACD MIS for Call Centers	33	99		
6.2.6.1.5	Network Call Center Maintenance	33	99		
<b>6.2.7</b>	<b>Network Based Interactive Voice Response System</b>	<b>50</b>	<b>150</b>		
<b>6.2.8</b>	<b>Network Based Specialized Call Routing</b>	<b>50</b>	<b>150</b>		
<b>6.2.9</b>	<b>Computer Telephone Integration for Network Based ACD</b>	<b>50</b>	<b>150</b>		

RFP Section Number	Module 2 Long Distance Services for Voice	Assigned Weight	Maximum Available Points	Score Earned 0 - 3	Points Earned
<b>6.2.10.1</b>	<b>Toll Free Specialized Call Routing Functions and Features</b>	<b>50</b>	<b>150</b>		
<b>6.2.14</b>	<b>Long Distance Network Operations and Management</b>	<b>251</b>	<b>753</b>		
6.2.14.1	General Description	76	228		
6.2.14.3	Long Distance Network Disaster/Operational Recovery	175	525		
<b>6.2.15</b>	<b>General Training Requirements</b>	<b>35</b>	<b>105</b>		
<b>6.2.16.1</b>	<b>Cable and Wire Services</b>	<b>120</b>	<b>360</b>		
6.2.16.1.1	Extended Demarcation Wiring Services	30	90		
6.2.16.1.2	Station Wiring Services	30	90		
6.2.16.1.3	Inside Wiring Services	30	90		
6.2.16.2	Services Related Hourly Support	30	90		
<b>6.2.18</b>	<b>End User Support</b>	<b>125</b>	<b>375</b>		
6.2.18.1	General Requirements	25	75		
6.2.18.2	Planning	25	75		
6.2.18.3	Design	25	75		
6.2.18.4	Provisioning and Implementation Requirements	25	75		
6.2.18.5	Marketing Requirements	25	75		
<b>6.2.19</b>	<b>Invoicing Services</b>	<b>220</b>	<b>360</b>		
6.2.19.1	Invoice System for Voice Services	95	285		
6.2.19.2	Fraud Detection and Monitoring Services	10	30		
6.2.19.4	Invoice Audits	35	105		
6.2.19.5	Administrative Fee Collection	30	90		
6.2.19.6	CALSTARS	50	150		
<b>6.2.20</b>	<b>Contracted Service Project Work</b>	<b>50</b>	<b>150</b>		
6.2.20.1	Coordinated Project Work	25	75		
6.2.20.2	Managed Project Work	25	75		
<b>6.2.21</b>	<b>Customer Advocacy</b>	<b>160</b>	<b>480</b>		
6.2.21.1	Customer Service Center	120	360		
6.2.21.2.1	Escalation Plan	10	30		
6.2.21.2.2	Technical Resources	20	60		
6.2.21.2.3	Network Outage Response	10	30		
<b>6.2.22</b>	<b>Service Level Agreements</b>	<b>300</b>	<b>900</b>		
6.2.22.2	Technical Service level Agreements	250	750		
6.2.22.3	Administrative Service Level Agreements	50	150		
<b>6.2.23</b>	<b>Fiscal Management</b>	<b>225</b>	<b>675</b>		
6.2.23.1	Fiscal Management Database(s)	75	225		
6.2.23.2.1	DTS/STND Fiscal Inventory Report of All Services	20	60		
6.2.23.2.2	DTS/STND Detail of Services Billed Report by Service	20	60		
6.2.23.2.3	DTS/STND Detail of Services Billed by Report by Agency	20	60		
6.2.23.2.4	Trouble Ticket/SLA Credits Fiscal Report	20	60		

RFP Section Number	Module 2 Long Distance Services for Voice	Assigned Weight	Maximum Available Points	Score Earned 0 - 3	Points Earned
6.2.23.2.5	DTS/STND Service Order/Provisioning Fiscal Report	20	60		
6.2.23.2.6	DVBE Tracking Fiscal Report	10	30		
6.2.23.2.7	Service Location Report	20	60		
6.2.23.2.8	General Customer Profile Information	20	60		
<b>6.2.24</b>	<b>Management Tools and Reports</b>	<b>200</b>	<b>600</b>		
6.2.24.3	Customer Trouble Ticket Reporting & Tracking System	100	300		
6.2.24.4	Service Provisioning & Tracking and Inventory System	50	150		
6.2.24.6	Contracted Service Project Work Reports (M)	50	150		
<b>6.2.25</b>	<b>Required Implementation/Transition Strategy</b>	<b>200</b>	<b>600</b>		
6.2.25.1	Transition -In Requirements of Startup	100	300		
6.2.25.2	Transition -Out Requirements of Termination	100	300		
<b>Totals:</b>		<b>3050</b>	<b>9150</b>		

**Table 9.5.3-D, Scored Technical Evaluation Points for Module 3 –Internet Protocol Services**

Note that the figures in those rows that are in **bold type** are a sum of the figures contained in that row's subsections.

RFP Section Number	Module 3 Internet Protocol Services	Assigned Weight	Maximum Available Points	Score Earned 0 - 3	Points Earned
<b>4.5.5.1</b>	<b>State and Contractor Business Relationships</b>	<b>54</b>	<b>162</b>		
4.5.5.1.1	Communication, Cooperation, and Collaboration	18	54		
4.5.5.1.2	Business Practices and Contract Terms and Conditions	18	54		
4.5.5.1.4	Impact on Other Module's Services	18	54		
<b>4.5.6</b>	<b>Transition/Migration/Transfer Objectives</b>	<b>25</b>	<b>75</b>		
4.5.6.2	Migration	11	33		
4.5.6.3	Transfer Between Modules	14	42		
<b>4.5.7</b>	<b>Contractor Business Plan</b>	<b>49</b>	<b>147</b>		
4.5.7.1	Staffing and Resource Requirements	25	75		
4.5.7.2	Business Activity Requirements	24	72		
<b>4.5.9</b>	<b>Dedicated Contract Program Manager Responsibilities</b>	<b>94</b>	<b>262</b>		
4.5.9.1	Administrative Functions	31	93		
4.5.9.2	Reporting Functions	31	93		
4.5.9.3	Relationship Management Functions	32	96		
<b>5.3</b>	<b>Bidder Responsibility</b> (see Section 9.5.3.2, below)	<b>33</b>	<b>99</b>		
<b>5.23</b>	<b>Customer References</b> (see Section 9.5.3.1, below)	<b>20</b>	<b>60</b>		
<b>6.3.2</b>	<b>Hosted Standalone IP Telephony Services</b>	<b>125</b>	<b>375</b>		
6.3.2.1	Hosted Standalone IP Telephony Business Line Services	25	75		
6.3.2.2	Hosted Standalone IP Telephony Business Line Services CPE	25	75		
6.3.2.3	Hosted Standalone IP Telephony Features	25	75		
6.3.2.4	Hosted Standalone IP Telephony Voice Mail Services	25	75		
6.3.2.5	Hosted Standalone IP Telephony Audio Conferencing	25	75		
6.3.2.6	Statewide Hosted Standalone IP Telephony Services in Specific Geographic Locations listed in Table 9.5.3 – D1	<b>See Table 9.5.3 - D1</b>	406.8		
<b>6.3.3</b>	<b>IP Transport for Converged Services</b>	<b>140</b>	<b>420</b>		
	Network Design Submittals	45	135		
6.3.3.2	Traffic Engineering and QoS	22	66		
6.3.3.3	Multiprotocol Support	22	66		
6.3.3.4	QoS Interoperability	15	45		

RFP Section Number	Module 3 Internet Protocol Services	Assigned Weight	Maximum Available Points	Score Earned 0 - 3	Points Earned
6.3.3.5	Unified Network Management	12	36		
6.3.3.6	Network Considerations	12	36		
6.3.3.7	Multiple Classes of Service	12	36		
<b>6.3.4</b>	<b>Converged Services, IP Telephony Services</b>	<b>115</b>	<b>345</b>		
	Network Design Submittals	34	102		
6.3.4.1	Converged Services, IP Phone Hardware Features	9	27		
6.3.4.2	Converged Services, IP Telephony Features	14	42		
6.3.4.3	Converged Services, IP Telephony Business Line Services	15	45		
6.3.4.4	Converged Services, IP Telephony Security	15	45		
6.3.4.5	Converged Services, IP Telephony Voice Mail Services	14	42		
6.3.4.6	Converged Services, Managed IP Audio Conferencing	14	42		
<b>6.3.5.1</b>	<b>IP Network Based Automatic Call Distributor</b>	<b>66</b>	<b>198</b>		
6.3.5.1.1	IP Network Based Basic Agent Package	11	33		
6.3.5.1.2	IP Network Based Basic Supervisor's Package	11	33		
6.3.5.1.3	IP Network Based System Administrator's Software Tracking Package	11	33		
6.3.5.1.4	MIS Tracking for Contact Centers	11	33		
6.3.5.1.5	IP Network Contact Center Maintenance	11	33		
6.3.5.1.6	Additional Maintenance Options	11	33		
<b>6.3.5.2</b>	<b>IP Network Based IVR System</b>	<b>15</b>	<b>45</b>		
<b>6.3.5.3</b>	<b>IP Network Based Specialized Call Routing</b>	<b>15</b>	<b>45</b>		
<b>6.3.5.4</b>	<b>CTI for IP Network Based ACD</b>	<b>15</b>	<b>45</b>		
6.3.6	<b>Converged Services, IP Communications Applications - Other Services</b>	<b>44</b>	<b>132</b>		
6.3.6.1	Managed IP Video Conferencing Services	30	90		
6.3.6.2	Unified messaging	14	42		
<b>6.3.7</b>	<b>General Training Requirements</b>	<b>24</b>	<b>72</b>		
<b>6.3.8.1</b>	<b>Cable and Wire Services</b>	<b>40</b>	<b>120</b>		
6.3.8.1.1	Simple Wiring Services, Extended Termination Wiring Services	10	30		
6.3.8.1.2	Station Wiring Services	10	30		
6.3.8.1.3	Inside Wiring Services	10	30		
6.3.8.2	Services Related Hourly Support	10	30		
<b>6.3.10</b>	<b>End User Support</b>	<b>90</b>	<b>270</b>		
6.3.10.1	General Requirements	28	84		
6.3.10.2	Planning	18	54		
6.3.10.3	Design	18	54		
6.3.10.4	Provisioning and Implementation Requirements	18	54		

RFP Section Number	Module 3 Internet Protocol Services	Assigned Weight	Maximum Available Points	Score Earned 0 - 3	Points Earned
6.3.10.5	Marketing Requirements	8	24		
<b>6.3.11</b>	<b>Invoicing Services</b>	<b>144</b>	<b>432</b>		
6.3.11.1	Invoicing System for Voice and Data Services	78	234		
6.3.11.2	Fraud Detection and Monitoring Services	8	24		
6.3.11.4	Invoice Audits	8	24		
6.3.11.5	Administrative Fee Collection	8	24		
6.3.11.6	CALSTARS	42	126		
<b>6.3.12</b>	<b>Contracted Service Project Work</b>	<b>34</b>	<b>102</b>		
6.3.12.1	Coordinated Project Work	17	51		
6.3.12.2	Managed Project Work	17	51		
<b>6.3.13</b>	<b>Customer Advocacy</b>	<b>98</b>	<b>294</b>		
6.3.13.1	Customer Service Center	70	210		
6.3.13.2.1	Escalation Plan	7	21		
6.3.13.2.2	Technical Resources	14	42		
6.3.13.2.3	Network Outage Response	7	21		
<b>6.3.14</b>	<b>Service Level Agreements</b>	<b>170</b>	<b>520</b>		
6.3.14.2	Network Service Level Agreements	136	408		
6.3.14.3	Administrative Service Level Agreements	34	102		
<b>6.3.15</b>	<b>Fiscal Management</b>	<b>155</b>	<b>465</b>		
6.3.15.1	Fiscal Management Database(s)	55	165		
6.3.15.2.1	DTS/STND Fiscal Inventory Report of All Services	20	60		
6.3.15.2.2	DTS/STND Detail of Services Billed Report by Service	20	60		
6.3.15.2.3	DTS/STND Detail of Services Billed by Report by Agency	10	30		
6.3.15.2.4	Trouble Ticket/SLA Credits Fiscal Report	10	30		
6.3.15.2.5	DTS/STND Service Order/Provisioning Fiscal Report	10	30		
6.3.15.2.6	DVBE Tracking Fiscal Report	10	30		
6.3.15.2.7	Service Location Report	10	30		
6.3.15.2.8	General Customer Profile Information	10	30		
<b>6.3.16</b>	<b>Management Tools and Reports</b>	<b>136</b>	<b>408</b>		
6.3.16.3	Customer Trouble Ticket Reporting & Tracking System	68	204		
6.3.16.4	Network Monitoring Application/Tool	68	204		
<b>6.3.18</b>	<b>Required Migration and Transition Strategy</b>	<b>136</b>	<b>408</b>		
6.3.18.1	Migration Plan Requirements of Startup	68	204		
6.3.18.2	Transition-Out Requirements of Termination	68	204		
<b>Totals:</b>		<b>1877</b>	<b>6037.8</b>		

**Table 9.5.3 – D1 Hosted Standalone IP Locations**

Six one hundredths or .06 of a point will be earned for the value of each location where service is available. Example: Availability in San Francisco will earn  $492 \times .06$ , or 29.52 points.

<b>Table 9.5.3 – D1 Hosted Standalone IP Locations</b>			
<b>LOCATION</b>	<b>Weight</b>	<b>Hosted Standalone IP Availability</b>	<b>Points Earned</b>
SAN FRANCISCO	492		
LOS ANGELES	405		
OAKLAND	391		
SACRAMENTO	365		
SAN DIEGO	238		
SAN JOSE	197		
SANTA ANA	170		
FRESNO	107		
HAYWARD	102		
PASADENA	70		
RICHMOND	56		
VAN NUYS	52		
MARTINEZ	51		
SALINAS	49		
ANAHEIM	40		
ESCONDIDO	37		
ORANGE	36		
FAIRFIELD	35		
ALHAMBRA	34		
RIVERSIDE	31		
VENTURA	28		
REDDING	27		
FREMONT	27		
IRVINE	25		
EL MONTE	24		
SANTA CRUZ	22		
SANTA CLARA	22		
BREA	22		
VALLEJO	20		
RANCHO CORDOVA	20		
VISALIA	19		
MODESTO	19		
PORTERVILLE	18		

<b>Table 9.5.3 – D1 Hosted Standalone IP Locations</b>			
<b>LOCATION</b>	<b>Weight</b>	<b>Hosted Standalone IP Availability</b>	<b>Points Earned</b>
WALNUT CREEK	17		
SAN BERNARDINO	17		
OCEANSIDE	17		
GARDENA	17		
SAN RAFAEL	16		
OROVILLE	15		
BERKELEY	15		
VISTA	14		
VACAVILLE	14		
STOCKTON	14		
EL CAJON	14		
SAN PEDRO	13		
SAN LUIS OBISPO	13		
SAN LEANDRO	12		
PLEASANTON	12		
BAKERSFIELD	12		
SANTA ROSA	10		
SAN BRUNO	10		
PLEASANT HILL	10		
NORTHRIDGE	10		
NEWPORT BEACH	10		
MONTEREY	10		
MONTEBELLO	10		
WEST SACRAMENTO	9		
LAGUNA HILLS	9		
ELK GROVE	9		
CORONA	9		
CHULA VISTA	9		
CARLSBAD	9		
SONORA	8		
NORTH HOLLYWOOD	8		
EMERYVILLE	8		
BUENA PARK	8		
TURLOCK	7		
SHERMAN OAKS	7		
RIALTO	7		
PETALUMA	7		
NAPA	7		
MILPITAS	7		
MATHER AFB	7		

<b>Table 9.5.3 – D1 Hosted Standalone IP Locations</b>			
<b>LOCATION</b>	<b>Weight</b>	<b>Hosted Standalone IP Availability</b>	<b>Points Earned</b>
LOS GATOS	7		
LOS ALTOS	7		
LARKSPUR	7		
LAFAYETTE	7		
FOLSOM	7		
EUREKA	7		
DAVIS	7		
COSTA MESA	7		
CHICO	7		
CARSON	7		
AUBURN	7		
ANTIOCH	7		
WOODLAND HILLS	6		
UNION CITY	6		
SAN MARTIN	6		
SAN MARCOS	6		
REDWOOD CITY	6		
PINOLE	6		
ORINDA	6		
NATIONAL CITY	6		
JACKSON	6		
GARDEN GROVE	6		
EL CENTRO	6		
BURLINGAME	6		
BENICIA	6		
WEST HILLS	5		
UKIAH	5		
TUSTIN	5		
SOUTH SAN FRANCISCO	5		
POWAY	5		
MONTEREY PARK	5		
LAKE PORT	5		
CONCORD	5		
CARMICHAEL	5		
ALBY	5		
YREKA	4		
WILMINGTON	4		
WATSONVILLE	4		
VENICE	4		

<b>Table 9.5.3 – D1 Hosted Standalone IP Locations</b>			
<b>LOCATION</b>	<b>Weight</b>	<b>Hosted Standalone IP Availability</b>	<b>Points Earned</b>
SUNNYVALE	4		
SOLEDAD	4		
SILVERADO CANYON	4		
SARATOGA	4		
SAN PABLO	4		
SAN LORENZO	4		
PLAYA DEL REY	4		
ONTARIO	4		
HANFORD	4		
FONTANA	4		
DALY CITY	4		
COLTON	4		
WOODLAND	3		
TORRANCE	3		
TERMINAL ISLAND	3		
QUINCY	3		
PIEDMOUNT	3		
OXNARD	3		
OAKLEY	3		
NOVATO	3		
NORCO	3		
NEWARK	3		
MORENO VALLEY	3		
MERCED	3		
LAGUNA NIGUEL	3		
KERMAN	3		
GRASS VALLEY	3		
GONZALES	3		
DUBLIN	3		
DOWNEY	3		
DELANO	3		
CYPRESS	3		
CUPERTINO	3		
COMPTON	3		
CAMPO	3		
ARCADIA	3		
ALISO VIEJO	3		
ALAMEDA	2		
YUBA CITY	2		
YORBA LINDA	2		

<b>Table 9.5.3 – D1 Hosted Standalone IP Locations</b>			
<b>LOCATION</b>	<b>Weight</b>	<b>Hosted Standalone IP Availability</b>	<b>Points Earned</b>
YERBA BUENA ISLAND	2		
WILLOWS	2		
WEST COVINA	2		
TRAVIS AFB	2		
TRACY	2		
TRABUCO CANYON	2		
THOUSAND OAKS	2		
TARZANA	2		
SUNOL	2		
SUN VALLEY	2		
SOUTH LAKE TAHOE	2		
SOUTH GATE	2		
SIMI VALLEY	2		
SEPULVEDA	2		
SANTEE	2		
SAN QUENTIN	2		
SAN JUAN CAPISTRANO	2		
ROSEMEAD	2		
ROCKLIN	2		
RIO VISTA	2		
RESEDA	2		
RANCHO SANTA MARGARITA	2		
POMONA	2		
PLACENTIA	2		
PACOIMA	2		
PACIFICA	2		
NORTH HIGHLANDS	2		
NEWHALL	2		
NEW CASTLE	2		
MOUNTAIN VIEW	2		
MARYSVILLE	2		
LOS BANOS	2		
LONG BEACH	2		
LOMITA	2		
LODI	2		
LINCOLN	2		
LAGUNA BEACH	2		
LA MESA	2		

<b>Table 9.5.3 – D1 Hosted Standalone IP Locations</b>			
<b>LOCATION</b>	<b>Weight</b>	<b>Hosted Standalone IP Availability</b>	<b>Points Earned</b>
LA JOLLA	2		
INGLEWOOD	2		
HERCULES	2		
HEALDSBURG	2		
GREENVILLE	2		
GREELEY HILL	2		
GLENDALE	2		
FULLERTON	2		
FOWLER	2		
FIREBAUGH	2		
FAIR OAKS	2		
EL SEGUNDO	2		
EL CERRITO	2		
DANVILLE	2		
CULVER CITY	2		
CORONA DEL MAR	2		
CLOVIS	2		
CLEAR LAKE	2		
CASTRO VALLEY	2		
CANOGA PARK	2		
CAMPBELL	2		
CAMARILLO	2		
BYRON	2		
BURBANK	2		
BELL GARDENS	2		
BANNING	2		
ARVIN	2		
ARCATA	2		
YOUNTVILLE	1		
WILLITS	1		
WESTMINSTER	1		
WEST LOS ANGELES	1		
WEAVERVILLE	1		
VILLA PARK	1		
TULARE	1		
TRUCKEE	1		
TRINIDAD	1		
TIBURON	1		
TEHACHAPI	1		
SYLMAR	1		

<b>Table 9.5.3 – D1 Hosted Standalone IP Locations</b>			
<b>LOCATION</b>	<b>Weight</b>	<b>Hosted Standalone IP Availability</b>	<b>Points Earned</b>
SUTTER CREEK	1		
SUNSET BEACH	1		
SUISUN CITY	1		
STUDIO CITY	1		
SOUTH PASADENA	1		
SOUTH EL MONTE	1		
SONOMA	1		
SOLANA BEACH	1		
SLOUGHHOUSE	1		
SHASTA	1		
SELMA	1		
SEASIDE	1		
SEAL BEACH	1		
SCOTTS VALLEY	1		
SANTA VENETIA	1		
SANTA PAULA	1		
SANTA BARBARA	1		
SAN MARINO	1		
SAN GABRIEL	1		
SAN DIMAS	1		
SAN CLEMENTE	1		
SAN ANSELMO	1		
SALIDA	1		
SAINT HELENA	1		
RODEO	1		
RIO LINDA	1		
RIO DELL	1		
REEDLEY	1		
REDWAY	1		
RED BLUFF	1		
RANCHO SANTE FE	1		
RANCHO PALOS VERDES	1		
POINT REYES	1		
PLYMOUTH	1		
PLACERVILLE	1		
PIONEER	1		
PINE GROVE	1		
PATTERSON	1		
PACIFIC PALISADES	1		

<b>Table 9.5.3 – D1 Hosted Standalone IP Locations</b>			
<b>LOCATION</b>	<b>Weight</b>	<b>Hosted Standalone IP Availability</b>	<b>Points Earned</b>
PACIFIC BEACH	1		
OJAI	1		
OAKDALE	1		
OAK PARK	1		
NORWALK	1		
MURRIETA	1		
MOUNT WILSON	1		
MORGAN HILL	1		
MOORPARK	1		
MONTE VISTA	1		
MONARCH BEACH	1		
MISSION VIEJO	1		
MIRAMAR	1		
MILL VALLEY	1		
MILBRAE	1		
MARIPOSA	1		
MARINA	1		
MARE ISLAND	1		
MANTECA	1		
LIVINGSTON	1		
LIVERMORE	1		
LINDSAY	1		
LEMOORE	1		
LEBEC	1		
LE GRAND	1		
LAWNDALE	1		
LAKE FOREST	1		
LA PALMA	1		
LA GRANGE	1		
KINGSTON	1		
KINGSBURG	1		
KENTFIELD	1		
JAMUL	1		
IONE	1		
IMPERIAL	1		
HUNTINGTON PARK	1		
HUNTINGTON BEACH	1		
HUGHSON	1		
HOPLAND	1		
HIGHLAND	1		

<b>Table 9.5.3 – D1 Hosted Standalone IP Locations</b>			
<b>LOCATION</b>	<b>Weight</b>	<b>Hosted Standalone IP Availability</b>	<b>Points Earned</b>
HAY FORK	1		
HAWTHORNE	1		
HARBOR CITY	1		
HAPPY CAMP	1		
GROVER BEACH	1		
GRANADA HILLS	1		
GARBERVILLE	1		
FOUNTAIN VALLEY	1		
FOSTER CITY	1		
FLINTRIDGE	1		
FELTON	1		
ELMAR	1		
EL SOBRANTE	1		
EL PORTAL	1		
EL DORADO HILLS	1		
EL CAMINO	1		
DORRIS	1		
DINUBA	1		
CORTE MADERA	1		
COLUSA	1		
COLMA	1		
COLFAX	1		
COALINGA	1		
CLYDE	1		
CLAYTON	1		
CHESTER	1		
CHATSWORTH	1		
CERES	1		
CATHEDRAL CITY	1		
CAPITOLA	1		
CAMINO	1		
Bayside	1		
BURNEY	1		
BUELLTON	1		
BRISBANE	1		
BRENTWOOD	1		
BLUE LAKE	1		
BLACK HAWK	1		
BEVERLY HILLS	1		
BELMONT	1		

LOCATION	Weight	Hosted Standalone IP Availability	Points Earned
ATASCADERO	1		
ANGWIN	1		
ANGELS CAMP	1		
ANDERSON	1		
ALTADENA	1		
Total	4313		

**Table 9.5.3-E, Scored Technical Evaluation Points for Module 4 – Broadband Fixed Wireless Access.**

Note that the figures in those rows that are in **bold type** are a sum of the figures contained in that row's subsections.

RFP Section Number	Module 4 Broadband Fixed Wireless Access Service	Assigned Weight	Maximum Available Points	Score Earned 0 - 3	Points Earned
<b>4.5.5.1</b>	<b>State and Contractor Business Relationships</b>	<b>164</b>	<b>492</b>		
4.5.5.1.1	Communication, Cooperation, and Collaboration	55	165		
4.5.5.1.2	Business Practices and Contract Terms and Conditions	55	165		
4.5.5.1.4	Impact on Other Module's Services	54	162		
<b>4.5.6</b>	<b>Transition/Migration/Transfer Objectives</b>	<b>81</b>	<b>233</b>		
4.5.6.2	Migration	36	108		
4.5.6.3	Transfer Between Modules	45	135		
<b>4.5.7</b>	<b>Contractor Business Plan</b>	<b>147</b>	<b>441</b>		
4.5.7.1	Staffing and Resource Requirements	74	222		
4.5.7.2	Business Activity Requirements	73	219		
<b>4.5.9</b>	<b>Dedicated Contract Program Manager Responsibilities</b>	<b>284</b>	<b>852</b>		
4.5.9.1	Administrative Functions	94	282		
4.5.9.2	Reporting Functions	95	285		
4.5.9.3	Relationship Management Functions	95	285		
<b>5.3</b>	<b>Bidder Responsibility</b> (see Section 9.5.3.2, below)	<b>104</b>	<b>312</b>		
<b>5.23</b>	<b>Customer References</b> (see Section 9.5.3.1, below)	<b>60</b>	<b>180</b>		
<b>6.4.3</b>	<b>BFWA Service</b>	<b>1134</b>	<b>3431</b>		
<b>6.4.3.1</b>	<b>BFWA Data Channel Basic Line Rate Service</b>	<b>258</b>	<b>774</b>		

RFP Section Number	Module 4 Broadband Fixed Wireless Access Service	Assigned Weight	Maximum Available Points	Score Earned 0 - 3	Points Earned
6.4.3.1.1	BFWA Data Channel Basic Line Rate Additional Specific Geographic Locations/Availability	See Table 9.5.3 - E1	258.78		
6.4.3.2	BFWA Data Channel Enhanced Line Rate Service	310	930		
6.4.3.2.1	BFWA Enhanced Data Channel Basic Line Rate Additional Specific Geographic Locations/Availability	See Table 9.5.3 - E2	1258.78		
6.4.3.3	BFWA Additional Line Rate Data Channel Service – Service and Features	See Table 9.5.3 - E3	258.78		
<b>6.4.4</b>	<b>Wireline Data Channel Services</b>	<b>1008</b>	<b>3024</b>		
6.4.4.1	Wireline Data Channel Basic Line Rate Service	360	1080		
6.4.4.2	Wireline Data Channel Enhanced Line Rate Service	360	1080		
6.4.4.3	Wireline Additional Line Rate Data Channel Service Services and Features	See table 9.5.3 - E4	258.78		
<b>6.4.5</b>	<b>General Training Requirements</b>	<b>80</b>	<b>240</b>		
6.4.6.1	Cable and Wire Services	40	120		
6.4.6.1.1	Low Voltage Simple Wiring Services, Service Entrance, and Extended Termination	10	30		
6.4.6.1.2	Station Wiring Services	10	30		
6.4.6.1.3	Inside Wiring Services	10	30		
6.4.6.2	Services Related Hourly Support	10	30		
<b>6.4.8</b>	<b>End User Support</b>	<b>260</b>	<b>780</b>		
6.4.8.1	General Requirements	77	231		
6.4.8.2	Planning	54	162		
6.4.8.3	Design	54	162		
6.4.8.4	Provisioning and Implementation Requirements	54	162		
6.4.8.5	Marketing Requirements	21	63		
<b>6.4.9</b>	<b>Invoicing Services</b>	<b>426</b>	<b>1278</b>		
6.4.9.1	Invoice System for Data Services	203	609		

RFP Section Number	Module 4 Broadband Fixed Wireless Access Service	Assigned Weight	Maximum Available Points	Score Earned 0 - 3	Points Earned
6.4.9.2	Fraud Detection and Monitoring Services	21	63		
6.4.9.4	Invoice Audits	74	222		
6.4.9.5	Administrative Fee Collection	21	63		
6.4.9.6	CALSTARS	107	321		
<b>6.4.10</b>	<b>Contracted Service Project Work</b>	<b>106</b>	<b>318</b>		
6.4.10.1	Coordinated Project Work	53	159		
6.4.10.2	Managed Project Work	53	159		
<b>6.4.11</b>	<b>Customer Advocacy</b>	<b>326</b>	<b>978</b>		
6.4.11.1	Customer Service Center	245	735		
6.4.11.2.1	Escalation Plan	20	60		
6.4.11.2.2	Technical Resources	41	123		
6.4.11.2.3	Network Outage Response	20	60		
<b>6.4.12</b>	<b>Service Level Agreements</b>	<b>574</b>	<b>1722</b>		
6.4.12.2	Technical Service Level Agreements	473	1419		
6.4.12.3	Administrative Service Level Agreements	101	303		
<b>6.4.13</b>	<b>Fiscal Management</b>	<b>463</b>	<b>1389</b>		
6.4.13.1	Fiscal Management Database(s)	163	489		
6.4.13.2.1	DTS/STND Fiscal Inventory Report of All Services	60	180		
6.4.13.2.2	DTS/STND Detail of Services Billed Report by Service	60	180		
6.4.13.2.3	DTS/STND Detail of Services Billed by Report by Agency	30	90		
6.4.13.2.4	Trouble Ticket/SLA Credits Fiscal Report	30	90		
6.4.13.2.5	DTS/STND Service Order/Provisioning Fiscal Report	30	90		
6.4.13.2.6	DVBE Tracking Fiscal Report	30	90		
6.4.13.2.7	Service Location Report	30	90		
6.4.13.2.8	General Customer Profile Information	30	90		

RFP Section Number	Module 4 Broadband Fixed Wireless Access Service	Assigned Weight	Maximum Available Points	Score Earned 0 - 3	Points Earned
<b>6.4.14</b>	<b>Management Tools and Reports</b>	<b>260</b>	<b>780</b>		
6.4.14.3	Customer Trouble Ticket Reporting & Tracking System	260	780		
<b>6.4.16</b>	<b>Required Migration and Transition Strategy</b>	<b>414</b>	<b>1242</b>		
6.4.16.1	Migration Plan Requirements of Startup	207	621		
6.4.16.2	Transition-Out Requirements of Termination	207	621		
	Totals:	<b>5,037</b>	<b>16,146.12</b>		

**Table 9.5.3 – E1 BFWA Data Channel Basic Line Rate Additional Specific Listed Geographic Locations**

Six one hundredths or .06 of a point will be earned for the value of each location where service is available. Example: Availability in San Francisco will earn  $492 \times .06$ , or 29.52 points.

TABLE 9.5.3 – E1 BFWA BASIC CHANNEL LOCATIONS			
LOCATION	Weight	100k Availability	Points Earned
SAN FRANCISCO	492		
LOS ANGELES	405		
OAKLAND	391		
SACRAMENTO	365		
SAN DIEGO	238		
SAN JOSE	197		
SANTA ANA	170		
FRESNO	107		
HAYWARD	102		
PASADENA	70		
RICHMOND	56		
VAN NUYS	52		
MARTINEZ	51		
SALINAS	49		
ANAHEIM	40		
ESCONDIDO	37		
ORANGE	36		
FAIRFIELD	35		

<b>TABLE 9.5.3 – E1 BFWA BASIC CHANNEL LOCATIONS</b>			
<b>LOCATION</b>	<b>Weight</b>	<b>100k Availability</b>	<b>Points Earned</b>
ALHAMBRA	34		
RIVERSIDE	31		
VENTURA	28		
REDDING	27		
FREMONT	27		
IRVINE	25		
EL MONTE	24		
SANTA CRUZ	22		
SANTA CLARA	22		
BREA	22		
VALLEJO	20		
RANCHO CORDOVA	20		
VISALIA	19		
MODESTO	19		
PORTERVILLE	18		
WALNUT CREEK	17		
SAN BERNARDINO	17		
OCEANSIDE	17		
GARDENA	17		
SAN RAFAEL	16		
OROVILLE	15		
BERKELEY	15		
VISTA	14		
VACAVILLE	14		
STOCKTON	14		
EL CAJON	14		
SAN PEDRO	13		
SAN LUIS OBISPO	13		
SAN LEANDRO	12		
PLEASANTON	12		
BAKERSFIELD	12		
SANTA ROSA	10		
SAN BRUNO	10		
PLEASANT HILL	10		
NORTHRIDGE	10		
NEWPORT BEACH	10		
MONTEREY	10		

<b>TABLE 9.5.3 – E1 BFWA BASIC CHANNEL LOCATIONS</b>			
<b>LOCATION</b>	<b>Weight</b>	<b>100k Availability</b>	<b>Points Earned</b>
MONTEBELLO	10		
WEST SACRAMENTO	9		
LAGUNA HILLS	9		
ELK GROVE	9		
CORONA	9		
CHULA VISTA	9		
CARLSBAD	9		
SONORA	8		
NORTH HOLLYWOOD	8		
EMERYVILLE	8		
BUENA PARK	8		
TURLOCK	7		
SHERMAN OAKS	7		
RIALTO	7		
PETALUMA	7		
NAPA	7		
MILPITAS	7		
MATHER AFB	7		
LOS GATOS	7		
LOS ALTOS	7		
LARKSPUR	7		
LAFAYETTE	7		
FOLSOM	7		
EUREKA	7		
DAVIS	7		
COSTA MESA	7		
CHICO	7		
CARSON	7		
AUBURN	7		
ANTIOCH	7		
WOODLAND HILLS	6		
UNION CITY	6		
SAN MARTIN	6		
SAN MARCOS	6		
REDWOOD CITY	6		
PINOLE	6		
ORINDA	6		

<b>TABLE 9.5.3 – E1 BFWA BASIC CHANNEL LOCATIONS</b>			
<b>LOCATION</b>	<b>Weight</b>	<b>100k Availability</b>	<b>Points Earned</b>
NATIONAL CITY	6		
JACKSON	6		
GARDEN GROVE	6		
EL CENTRO	6		
BURLINGAME	6		
BENICIA	6		
WEST HILLS	5		
UKIAH	5		
TUSTIN	5		
SOUTH SAN FRANCISCO	5		
POWAY	5		
MONTEREY PARK	5		
LAKE PORT	5		
CONCORD	5		
CARMICHAEL	5		
ALBY	5		
YREKA	4		
WILMINGTON	4		
WATSONVILLE	4		
VENICE	4		
SUNNYVALE	4		
SOLEDAD	4		
SILVERADO CANYON	4		
SARATOGA	4		
SAN PABLO	4		
SAN LORENZO	4		
PLAYA DEL REY	4		
ONTARIO	4		
HANFORD	4		
FONTANA	4		
DALY CITY	4		
COLTON	4		
WOODLAND	3		
TORRANCE	3		
TERMINAL ISLAND	3		
QUINCY	3		
PIEDMOUNT	3		

<b>TABLE 9.5.3 – E1 BFWA BASIC CHANNEL LOCATIONS</b>			
<b>LOCATION</b>	<b>Weight</b>	<b>100k Availability</b>	<b>Points Earned</b>
OXNARD	3		
OAKLEY	3		
NOVATO	3		
NORCO	3		
NEWARK	3		
MORENO VALLEY	3		
MERCED	3		
LAGUNA NIGUEL	3		
KERMAN	3		
GRASS VALLEY	3		
GONZALES	3		
DUBLIN	3		
DOWNEY	3		
DELANO	3		
CYPRESS	3		
CUPERTINO	3		
COMPTON	3		
CAMPO	3		
ARCADIA	3		
ALISO VIEJO	3		
ALAMEDA	2		
YUBA CITY	2		
YORBA LINDA	2		
YERBA BUENA ISLAND	2		
WILLOWS	2		
WEST COVINA	2		
TRAVIS AFB	2		
TRACY	2		
TRABUCO CANYON	2		
THOUSAND OAKS	2		
TARZANA	2		
SUNOL	2		
SUN VALLEY	2		
SOUTH LAKE TAHOE	2		
SOUTH GATE	2		
SIMI VALLEY	2		
SEPULVEDA	2		

<b>TABLE 9.5.3 – E1 BFWA BASIC CHANNEL LOCATIONS</b>			
<b>LOCATION</b>	<b>Weight</b>	<b>100k Availability</b>	<b>Points Earned</b>
SANTEE	2		
SAN QUENTIN	2		
SAN JUAN CAPISTRANO	2		
ROSEMEAD	2		
ROCKLIN	2		
RIO VISTA	2		
RESEDA	2		
RANCHO SANTA MARGARITA	2		
POMONA	2		
PLACENTIA	2		
PACOIMA	2		
PACIFICA	2		
NORTH HIGHLANDS	2		
NEWHALL	2		
NEW CASTLE	2		
MOUNTAIN VIEW	2		
MARYSVILLE	2		
LOS BANOS	2		
LONG BEACH	2		
LOMITA	2		
LODI	2		
LINCOLN	2		
LAGUNA BEACH	2		
LA MESA	2		
LA JOLLA	2		
INGLEWOOD	2		
HERCULES	2		
HEALDSBURG	2		
GREENVILLE	2		
GREELEY HILL	2		
GLENDALE	2		
FULLERTON	2		
FOWLER	2		
FIREBAUGH	2		
FAIR OAKS	2		
EL SEGUNDO	2		

<b>TABLE 9.5.3 – E1 BFWA BASIC CHANNEL LOCATIONS</b>			
<b>LOCATION</b>	<b>Weight</b>	<b>100k Availability</b>	<b>Points Earned</b>
EL CERRITO	2		
DANVILLE	2		
CULVER CITY	2		
CORONA DEL MAR	2		
CLOVIS	2		
CLEAR LAKE	2		
CASTRO VALLEY	2		
CANOGA PARK	2		
CAMPBELL	2		
CAMARILLO	2		
BYRON	2		
BURBANK	2		
BELL GARDENS	2		
BANNING	2		
ARVIN	2		
ARCATA	2		
YOUNTVILLE	1		
+WILLITS	1		
WESTMINSTER	1		
WEST LOS ANGELES	1		
WEAVERVILLE	1		
VILLA PARK	1		
TULARE	1		
TRUCKEE	1		
TRINIDAD	1		
TIBURON	1		
TEHACHAPI	1		
SYLMAR	1		
SUTTER CREEK	1		
SUNSET BEACH	1		
SUISUN CITY	1		
STUDIO CITY	1		
SOUTH PASADENA	1		
SOUTH EL MONTE	1		
SONOMA	1		
SOLANA BEACH	1		
SLOUGHHOUSE	1		

<b>TABLE 9.5.3 – E1 BFWA BASIC CHANNEL LOCATIONS</b>			
<b>LOCATION</b>	<b>Weight</b>	<b>100k Availability</b>	<b>Points Earned</b>
SHASTA	1		
SELMA	1		
SEASIDE	1		
SEAL BEACH	1		
SCOTTS VALLEY	1		
SANTA VENETIA	1		
SANTA PAULA	1		
SANTA BARBARA	1		
SAN MARINO	1		
SAN GABRIEL	1		
SAN DIMAS	1		
SAN CLEMENTE	1		
SAN ANSELMO	1		
SALIDA	1		
SAINT HELENA	1		
RODEO	1		
RIO LINDA	1		
RIO DELL	1		
REEDLEY	1		
REDWAY	1		
RED BLUFF	1		
RANCHO SANTE FE	1		
RANCHO PALOS VERDES	1		
POINT REYES	1		
PLYMOUTH	1		
PLACERVILLE	1		
PIONEER	1		
PINE GROVE	1		
PATTERSON	1		
PACIFIC PALISADES	1		
PACIFIC BEACH	1		
OJAI	1		
OAKDALE	1		
OAK PARK	1		
NORWALK	1		
MURRIETA	1		
MOUNT WILSON	1		

<b>TABLE 9.5.3 – E1 BFWA BASIC CHANNEL LOCATIONS</b>			
<b>LOCATION</b>	<b>Weight</b>	<b>100k Availability</b>	<b>Points Earned</b>
MORGAN HILL	1		
MOORPARK	1		
MONTE VISTA	1		
MONARCH BEACH	1		
MISSION VIEJO	1		
MIRAMAR	1		
MILL VALLEY	1		
MILBRAE	1		
MARIPOSA	1		
MARINA	1		
MARE ISLAND	1		
MANTECA	1		
LIVINGSTON	1		
LIVERMORE	1		
LINDSAY	1		
LEMOORE	1		
LEBEC	1		
LE GRAND	1		
LAWNDALE	1		
LAKE FOREST	1		
LA PALMA	1		
LA GRANGE	1		
KINGSTON	1		
KINGSBURG	1		
KENTFIELD	1		
JAMUL	1		
IONE	1		
IMPERIAL	1		
HUNTINGTON PARK	1		
HUNTINGTON BEACH	1		
HUGHSON	1		
HOPLAND	1		
HIGHLAND	1		
HAY FORK	1		
HAWTHORNE	1		
HARBOR CITY	1		
HAPPY CAMP	1		

<b>TABLE 9.5.3 – E1 BFWA BASIC CHANNEL LOCATIONS</b>			
<b>LOCATION</b>	<b>Weight</b>	<b>100k Availability</b>	<b>Points Earned</b>
GROVER BEACH	1		
GRANADA HILLS	1		
GARBERVILLE	1		
FOUNTAIN VALLEY	1		
FOSTER CITY	1		
FLINTRIDGE	1		
FELTON	1		
ELMAR	1		
EL SOBRANTE	1		
EL PORTAL	1		
EL DORADO HILLS	1		
EL CAMINO	1		
DORRIS	1		
DINUBA	1		
CORTE MADERA	1		
COLUSA	1		
COLMA	1		
COLFAX	1		
COALINGA	1		
CLYDE	1		
CLAYTON	1		
CHESTER	1		
CHATSWORTH	1		
CERES	1		
CATHEDRAL CITY	1		
CAPITOLA	1		
CAMINO	1		
Bayside	1		
BURNEY	1		
BUELLTON	1		
BRISBANE	1		
BRENTWOOD	1		
BLUE LAKE	1		
BLACK HAWK	1		
BEVERLY HILLS	1		
BELMONT	1		
ATASCADERO	1		

<b>TABLE 9.5.3 – E1 BFWA BASIC CHANNEL LOCATIONS</b>			
<b>LOCATION</b>	<b>Weight</b>	<b>100k Availability</b>	<b>Points Earned</b>
ANGWIN	1		
ANGELS CAMP	1		
ANDERSON	1		
ALTADENA	1		
Total	4313		

**Table 9.5.3 – E2 BFWA Data Channel Enhanced Line Rate Additional Specific Listed Geographic Locations**

Six one hundredths or .06 of a point will be earned for the value of each location where service is available. Example: Availability in San Francisco will earn  $492 \times .06$ , or 29.52 points.

<b>TABLE 9.5.3 – E2 BFWA ENHANCED CHANNEL LOCATIONS</b>			
<b>LOCATION</b>	<b>QTY</b>	<b>200k Availability</b>	<b>Points Earned</b>
SAN FRANCISCO	492		
LOS ANGELES	405		
OAKLAND	391		
SACRAMENTO	365		
SAN DIEGO	238		
SAN JOSE	197		
SANTA ANA	170		
FRESNO	107		
HAYWARD	102		
PASADENA	70		
RICHMOND	56		
VAN NUYS	52		
MARTINEZ	51		
SALINAS	49		
ANAHEIM	40		
ESCONDIDO	37		
ORANGE	36		
FAIRFIELD	35		
ALHAMBRA	34		
RIVERSIDE	31		
VENTURA	28		

<b>TABLE 9.5.3 – E2 BFWA ENHANCED CHANNEL LOCATIONS</b>			
<b>LOCATION</b>	<b>QTY</b>	<b>200k Availability</b>	<b>Points Earned</b>
REDDING	27		
FREMONT	27		
IRVINE	25		
EL MONTE	24		
SANTA CRUZ	22		
SANTA CLARA	22		
BREA	22		
VALLEJO	20		
RANCHO CORDOVA	20		
VISALIA	19		
MODESTO	19		
PORTERVILLE	18		
WALNUT CREEK	17		
SAN BERNARDINO	17		
OCEANSIDE	17		
GARDENA	17		
SAN RAFAEL	16		
OROVILLE	15		
BERKELEY	15		
VISTA	14		
VACAVILLE	14		
STOCKTON	14		
EL CAJON	14		
SAN PEDRO	13		
SAN LUIS OBISPO	13		
SAN LEANDRO	12		
PLEASANTON	12		
BAKERSFIELD	12		
SANTA ROSA	10		
SAN BRUNO	10		
PLEASANT HILL	10		
NORTHRIDGE	10		
NEWPORT BEACH	10		
MONTEREY	10		
MONTEBELLO	10		
WEST SACRAMENTO	9		
LAGUNA HILLS	9		

<b>TABLE 9.5.3 – E2 BFWA ENHANCED CHANNEL LOCATIONS</b>			
<b>LOCATION</b>	<b>QTY</b>	<b>200k Availability</b>	<b>Points Earned</b>
ELK GROVE	9		
CORONA	9		
CHULA VISTA	9		
CARLSBAD	9		
SONORA	8		
NORTH HOLLYWOOD	8		
EMERYVILLE	8		
BUENA PARK	8		
TURLOCK	7		
SHERMAN OAKS	7		
RIALTO	7		
PETALUMA	7		
NAPA	7		
MILPITAS	7		
MATHER AFB	7		
LOS GATOS	7		
LOS ALTOS	7		
LARKSPUR	7		
LAFAYETTE	7		
FOLSOM	7		
EUREKA	7		
DAVIS	7		
COSTA MESA	7		
CHICO	7		
CARSON	7		
AUBURN	7		
ANTIOCH	7		
WOODLAND HILLS	6		
UNION CITY	6		
SAN MARTIN	6		
SAN MARCOS	6		
REDWOOD CITY	6		
PINOLE	6		
ORINDA	6		
NATIONAL CITY	6		
JACKSON	6		
GARDEN GROVE	6		

<b>TABLE 9.5.3 – E2 BFWA ENHANCED CHANNEL LOCATIONS</b>			
<b>LOCATION</b>	<b>QTY</b>	<b>200k Availability</b>	<b>Points Earned</b>
EL CENTRO	6		
BURLINGAME	6		
BENICIA	6		
WEST HILLS	5		
UKIAH	5		
TUSTIN	5		
SOUTH SAN FRANCISCO	5		
POWAY	5		
MONTEREY PARK	5		
LAKE PORT	5		
CONCORD	5		
CARMICHAEL	5		
ALBY	5		
YREKA	4		
WILMINGTON	4		
WATSONVILLE	4		
VENICE	4		
SUNNYVALE	4		
SOLEDAD	4		
SILVERADO CANYON	4		
SARATOGA	4		
SAN PABLO	4		
SAN LORENZO	4		
PLAYA DEL REY	4		
ONTARIO	4		
HANFORD	4		
FONTANA	4		
DALY CITY	4		
COLTON	4		
WOODLAND	3		
TORRANCE	3		
TERMINAL ISLAND	3		
QUINCY	3		
PIEDMOUNT	3		
OXNARD	3		
OAKLEY	3		
NOVATO	3		

<b>TABLE 9.5.3 – E2 BFWA ENHANCED CHANNEL LOCATIONS</b>			
<b>LOCATION</b>	<b>QTY</b>	<b>200k Availability</b>	<b>Points Earned</b>
NORCO	3		
NEWARK	3		
MORENO VALLEY	3		
MERCED	3		
LAGUNA NIGUEL	3		
KERMAN	3		
GRASS VALLEY	3		
GONZALES	3		
DUBLIN	3		
DOWNEY	3		
DELANO	3		
CYPRESS	3		
CUPERTINO	3		
COMPTON	3		
CAMPO	3		
ARCADIA	3		
ALISO VIEJO	3		
ALAMEDA	2		
YUBA CITY	2		
YORBA LINDA	2		
YERBA BUENA ISLAND	2		
WILLOWS	2		
WEST COVINA	2		
TRAVIS AFB	2		
TRACY	2		
TRABUCO CANYON	2		
THOUSAND OAKS	2		
TARZANA	2		
SUNOL	2		
SUN VALLEY	2		
SOUTH LAKE TAHOE	2		
SOUTH GATE	2		
SIMI VALLEY	2		
SEPULVEDA	2		
SANTEE	2		
SAN QUENTIN	2		
SAN JUAN	2		

<b>TABLE 9.5.3 – E2 BFWA ENHANCED CHANNEL LOCATIONS</b>			
<b>LOCATION</b>	<b>QTY</b>	<b>200k Availability</b>	<b>Points Earned</b>
CAPISTRANO			
ROSEMEAD	2		
ROCKLIN	2		
RIO VISTA	2		
RESEDA	2		
RANCHO SANTA MARGARITA	2		
POMONA	2		
PLACENTIA	2		
PACOIMA	2		
PACIFICA	2		
NORTH HIGHLANDS	2		
NEWHALL	2		
NEW CASTLE	2		
MOUNTAIN VIEW	2		
MARYSVILLE	2		
LOS BANOS	2		
LONG BEACH	2		
LOMITA	2		
LODI	2		
LINCOLN	2		
LAGUNA BEACH	2		
LA MESA	2		
LA JOLLA	2		
INGLEWOOD	2		
HERCULES	2		
HEALDSBURG	2		
GREENVILLE	2		
GREELEY HILL	2		
GLENDALE	2		
FULLERTON	2		
FOWLER	2		
FIREBAUGH	2		
FAIR OAKS	2		
EL SEGUNDO	2		
EL CERRITO	2		
DANVILLE	2		
CULVER CITY	2		

<b>TABLE 9.5.3 – E2 BFWA ENHANCED CHANNEL LOCATIONS</b>			
<b>LOCATION</b>	<b>QTY</b>	<b>200k Availability</b>	<b>Points Earned</b>
CORONA DEL MAR	2		
CLOVIS	2		
CLEAR LAKE	2		
CASTRO VALLEY	2		
CANOGA PARK	2		
CAMPBELL	2		
CAMARILLO	2		
BYRON	2		
BURBANK	2		
BELL GARDENS	2		
BANNING	2		
ARVIN	2		
ARCATA	2		
YOUNTVILLE	1		
WILLITS	1		
WESTMINSTER	1		
WEST LOS ANGELES	1		
WEAVERVILLE	1		
VILLA PARK	1		
TULARE	1		
TRUCKEE	1		
TRINIDAD	1		
TIBURON	1		
TEHACHAPI	1		
SYLMAR	1		
SUTTER CREEK	1		
SUNSET BEACH	1		
SUISUN CITY	1		
STUDIO CITY	1		
SOUTH PASADENA	1		
SOUTH EL MONTE	1		
SONOMA	1		
SOLANA BEACH	1		
SLOUGHHOUSE	1		
SHASTA	1		
SELMA	1		
SEASIDE	1		

<b>TABLE 9.5.3 – E2 BFWA ENHANCED CHANNEL LOCATIONS</b>			
<b>LOCATION</b>	<b>QTY</b>	<b>200k Availability</b>	<b>Points Earned</b>
SEAL BEACH	1		
SCOTTS VALLEY	1		
SANTA VENETIA	1		
SANTA PAULA	1		
SANTA BARBARA	1		
SAN MARINO	1		
SAN GABRIEL	1		
SAN DIMAS	1		
SAN CLEMENTE	1		
SAN ANSELMO	1		
SALIDA	1		
SAINT HELENA	1		
RODEO	1		
RIO LINDA	1		
RIO DELL	1		
REEDLEY	1		
REDWAY	1		
RED BLUFF	1		
RANCHO SANTE FE	1		
RANCHO PALOS VERDES	1		
POINT REYES	1		
PLYMOUTH	1		
PLACERVILLE	1		
PIONEER	1		
PINE GROVE	1		
PATTERSON	1		
PACIFIC PALISADES	1		
PACIFIC BEACH	1		
OJAI	1		
OAKDALE	1		
OAK PARK	1		
NORWALK	1		
MURRIETA	1		
MOUNT WILSON	1		
MORGAN HILL	1		
MOORPARK	1		
MONTE VISTA	1		

<b>TABLE 9.5.3 – E2 BFWA ENHANCED CHANNEL LOCATIONS</b>			
<b>LOCATION</b>	<b>QTY</b>	<b>200k Availability</b>	<b>Points Earned</b>
MONARCH BEACH	1		
MISSION VIEJO	1		
MIRAMAR	1		
MILL VALLEY	1		
MILBRAE	1		
MARIPOSA	1		
MARINA	1		
MARE ISLAND	1		
MANTECA	1		
LIVINGSTON	1		
LIVERMORE	1		
LINDSAY	1		
LEMOORE	1		
LEBEC	1		
LE GRAND	1		
LAWNDALE	1		
LAKE FOREST	1		
LA PALMA	1		
LA GRANGE	1		
KINGSTON	1		
KINGSBURG	1		
KENTFIELD	1		
JAMUL	1		
IONE	1		
IMPERIAL	1		
HUNTINGTON PARK	1		
HUNTINGTON BEACH	1		
HUGHSON	1		
HOPLAND	1		
HIGHLAND	1		
HAY FORK	1		
HAWTHORNE	1		
HARBOR CITY	1		
HAPPY CAMP	1		
GROVER BEACH	1		
GRANADA HILLS	1		
GARBERVILLE	1		

<b>TABLE 9.5.3 – E2 BFWA ENHANCED CHANNEL LOCATIONS</b>			
<b>LOCATION</b>	<b>QTY</b>	<b>200k Availability</b>	<b>Points Earned</b>
FOUNTAIN VALLEY	1		
FOSTER CITY	1		
FLINTRIDGE	1		
FELTON	1		
ELMAR	1		
EL SOBRANTE	1		
EL PORTAL	1		
EL DORADO HILLS	1		
EL CAMINO	1		
DORRIS	1		
DINUBA	1		
CORTE MADERA	1		
COLUSA	1		
COLMA	1		
COLFAX	1		
COALINGA	1		
CLYDE	1		
CLAYTON	1		
CHESTER	1		
CHATSWORTH	1		
CERES	1		
CATHEDRAL CITY	1		
CAPITOLA	1		
CAMINO	1		
Bayside	1		
BURNEY	1		
BUELLTON	1		
BRISBANE	1		
BRENTWOOD	1		
BLUE LAKE	1		
BLACK HAWK	1		
BEVERLY HILLS	1		
BELMONT	1		
ATASCADERO	1		
ANGWIN	1		
ANGELS CAMP	1		
ANDERSON	1		

<b>TABLE 9.5.3 – E2 BFWA ENHANCED CHANNEL LOCATIONS</b>			
<b>LOCATION</b>	<b>QTY</b>	<b>200k Availability</b>	<b>Points Earned</b>
ALTADENA	1		
Total	4313		

**Table 9.5.3 – E3 BFWA Additional Line Rate Data Channel Service Locations**

Six one hundredths or .06 of a point will be earned for the value of each location where service is available. Example: Availability in San Francisco will earn 492 x .06, or 29.52 points.

<b>TABLE 9.5.3 – E3 BFWA ADDITIONAL LINE RATE DATA CHANNEL SERVICE</b>				
<b>LOCATION</b>	<b>Weight</b>	<b>200k - 700k Availability From 6.4.3.3.A</b>	<b>700k or greater Availability From 6.4.3.3.B</b>	<b>Points Earned</b>
SAN FRANCISCO	492			
LOS ANGELES	405			
OAKLAND	391			
SACRAMENTO	365			
SAN DIEGO	238			
SAN JOSE	197			
SANTA ANA	170			
FRESNO	107			
HAYWARD	102			
PASADENA	70			
RICHMOND	56			
VAN NUYS	52			
MARTINEZ	51			
SALINAS	49			
ANAHEIM	40			
ESCONDIDO	37			
ORANGE	36			
FAIRFIELD	35			
ALHAMBRA	34			
RIVERSIDE	31			
VENTURA	28			
REDDING	27			
FREMONT	27			
IRVINE	25			
EL MONTE	24			

<b>TABLE 9.5.3 – E3 BFWA ADDITIONAL LINE RATE DATA CHANNEL SERVICE</b>				
<b>LOCATION</b>	<b>Weight</b>	<b>200k - 700k Availability From 6.4.3.3.A</b>	<b>700k or greater Availability From 6.4.3.3.B</b>	<b>Points Earned</b>
SANTA CRUZ	22			
SANTA CLARA	22			
BREA	22			
VALLEJO	20			
RANCHO CORDOVA	20			
VISALIA	19			
MODESTO	19			
PORTERVILLE	18			
WALNUT CREEK	17			
SAN BERNARDINO	17			
OCEANSIDE	17			
GARDENA	17			
SAN RAFAEL	16			
OROVILLE	15			
BERKELEY	15			
VISTA	14			
VACAVILLE	14			
STOCKTON	14			
EL CAJON	14			
SAN PEDRO	13			
SAN LUIS OBISPO	13			
SAN LEANDRO	12			
PLEASANTON	12			
BAKERSFIELD	12			
SANTA ROSA	10			
SAN BRUNO	10			
PLEASANT HILL	10			
NORTHRIDGE	10			
NEWPORT BEACH	10			
MONTEREY	10			
MONTEBELLO	10			
WEST SACRAMENTO	9			
LAGUNA HILLS	9			
ELK GROVE	9			
CORONA	9			
CHULA VISTA	9			

<b>TABLE 9.5.3 – E3 BFWA ADDITIONAL LINE RATE DATA CHANNEL SERVICE</b>				
<b>LOCATION</b>	<b>Weight</b>	<b>200k - 700k Availability From 6.4.3.3.A</b>	<b>700k or greater Availability From 6.4.3.3.B</b>	<b>Points Earned</b>
CARLSBAD	9			
SONORA	8			
NORTH HOLLYWOOD	8			
EMERYVILLE	8			
BUENA PARK	8			
TURLOCK	7			
SHERMAN OAKS	7			
RIALTO	7			
PETALUMA	7			
NAPA	7			
MILPITAS	7			
MATHER AFB	7			
LOS GATOS	7			
LOS ALTOS	7			
LARKSPUR	7			
LAFAYETTE	7			
FOLSOM	7			
EUREKA	7			
DAVIS	7			
COSTA MESA	7			
CHICO	7			
CARSON	7			
AUBURN	7			
ANTIOCH	7			
WOODLAND HILLS	6			
UNION CITY	6			
SAN MARTIN	6			
SAN MARCOS	6			
REDWOOD CITY	6			
PINOLE	6			
ORINDA	6			
NATIONAL CITY	6			
JACKSON	6			
GARDEN GROVE	6			
EL CENTRO	6			
BURLINGAME	6			

<b>TABLE 9.5.3 – E3 BFWA ADDITIONAL LINE RATE DATA CHANNEL SERVICE</b>				
<b>LOCATION</b>	<b>Weight</b>	<b>200k - 700k Availability From 6.4.3.3.A</b>	<b>700k or greater Availability From 6.4.3.3.B</b>	<b>Points Earned</b>
BENICIA	6			
WEST HILLS	5			
UKIAH	5			
TUSTIN	5			
SOUTH SAN FRANCISCO	5			
POWAY	5			
MONTEREY PARK	5			
LAKE PORT	5			
CONCORD	5			
CARMICHAEL	5			
ALBY	5			
YREKA	4			
WILMINGTON	4			
WATSONVILLE	4			
VENICE	4			
SUNNYVALE	4			
SOLEDAD	4			
SILVERADO CANYON	4			
SARATOGA	4			
SAN PABLO	4			
SAN LORENZO	4			
PLAYA DEL REY	4			
ONTARIO	4			
HANFORD	4			
FONTANA	4			
DALY CITY	4			
COLTON	4			
WOODLAND	3			
TORRANCE	3			
TERMINAL ISLAND	3			
QUINCY	3			
PIEDMOUNT	3			
OXNARD	3			
OAKLEY	3			
NOVATO	3			

<b>TABLE 9.5.3 – E3 BFWA ADDITIONAL LINE RATE DATA CHANNEL SERVICE</b>				
<b>LOCATION</b>	<b>Weight</b>	<b>200k - 700k Availability From 6.4.3.3.A</b>	<b>700k or greater Availability From 6.4.3.3.B</b>	<b>Points Earned</b>
NORCO	3			
NEWARK	3			
MORENO VALLEY	3			
MERCED	3			
LAGUNA NIGUEL	3			
KERMAN	3			
GRASS VALLEY	3			
GONZALES	3			
DUBLIN	3			
DOWNEY	3			
DELANO	3			
CYPRESS	3			
CUPERTINO	3			
COMPTON	3			
CAMPO	3			
ARCADIA	3			
ALISO VIEJO	3			
ALAMEDA	2			
YUBA CITY	2			
YORBA LINDA	2			
YERBA BUENA ISLAND	2			
WILLOWS	2			
WEST COVINA	2			
TRAVIS AFB	2			
TRACY	2			
TRABUCO CANYON	2			
THOUSAND OAKS	2			
TARZANA	2			
SUNOL	2			
SUN VALLEY	2			
SOUTH LAKE TAHOE	2			
SOUTH GATE	2			
SIMI VALLEY	2			
SEPULVEDA	2			
SANTEE	2			

<b>TABLE 9.5.3 – E3 BFWA ADDITIONAL LINE RATE DATA CHANNEL SERVICE</b>				
<b>LOCATION</b>	<b>Weight</b>	<b>200k - 700k Availability From 6.4.3.3.A</b>	<b>700k or greater Availability From 6.4.3.3.B</b>	<b>Points Earned</b>
SAN QUENTIN	2			
SAN JUAN CAPISTRANO	2			
ROSEMEAD	2			
ROCKLIN	2			
RIO VISTA	2			
RESEDA	2			
RANCHO SANTA MARGARITA	2			
POMONA	2			
PLACENTIA	2			
PACOIMA	2			
PACIFICA	2			
NORTH HIGHLANDS	2			
NEWHALL	2			
NEW CASTLE	2			
MOUNTAIN VIEW	2			
MARYSVILLE	2			
LOS BANOS	2			
LONG BEACH	2			
LOMITA	2			
LODI	2			
LINCOLN	2			
LAGUNA BEACH	2			
LA MESA	2			
LA JOLLA	2			
INGLEWOOD	2			
HERCULES	2			
HEALDSBURG	2			
GREENVILLE	2			
GREELEY HILL	2			
GLENDALE	2			
FULLERTON	2			
FOWLER	2			
FIREBAUGH	2			
FAIR OAKS	2			
EL SEGUNDO	2			

<b>TABLE 9.5.3 – E3 BFWA ADDITIONAL LINE RATE DATA CHANNEL SERVICE</b>				
<b>LOCATION</b>	<b>Weight</b>	<b>200k - 700k Availability From 6.4.3.3.A</b>	<b>700k or greater Availability From 6.4.3.3.B</b>	<b>Points Earned</b>
EL CERRITO	2			
DANVILLE	2			
CULVER CITY	2			
CORONA DEL MAR	2			
CLOVIS	2			
CLEAR LAKE	2			
CASTRO VALLEY	2			
CANOGA PARK	2			
CAMPBELL	2			
CAMARILLO	2			
BYRON	2			
BURBANK	2			
BELL GARDENS	2			
BANNING	2			
ARVIN	2			
ARCATA	2			
YOUNTVILLE	1			
WILLITS	1			
WESTMINSTER	1			
WEST LOS ANGELES	1			
WEAVERVILLE	1			
VILLA PARK	1			
TULARE	1			
TRUCKEE	1			
TRINIDAD	1			
TIBURON	1			
TEHACHAPI	1			
SYLMAR	1			
SUTTER CREEK	1			
SUNSET BEACH	1			
SUISUN CITY	1			
STUDIO CITY	1			
SOUTH PASADENA	1			
SOUTH EL MONTE	1			
SONOMA	1			
SOLANA BEACH	1			

<b>TABLE 9.5.3 – E3 BFWA ADDITIONAL LINE RATE DATA CHANNEL SERVICE</b>				
<b>LOCATION</b>	<b>Weight</b>	<b>200k - 700k Availability From 6.4.3.3.A</b>	<b>700k or greater Availability From 6.4.3.3.B</b>	<b>Points Earned</b>
SLOUGHHOUSE	1			
SHASTA	1			
SELMA	1			
SEASIDE	1			
SEAL BEACH	1			
SCOTTS VALLEY	1			
SANTA VENETIA	1			
SANTA PAULA	1			
SANTA BARBARA	1			
SAN MARINO	1			
SAN GABRIEL	1			
SAN DIMAS	1			
SAN CLEMENTE	1			
SAN ANSELMO	1			
SALIDA	1			
SAINT HELENA	1			
RODEO	1			
RIO LINDA	1			
RIO DELL	1			
REEDLEY	1			
REDWAY	1			
RED BLUFF	1			
RANCHO SANTE FE	1			
RANCHO PALOS VERDES	1			
POINT REYES	1			
PLYMOUTH	1			
PLACERVILLE	1			
PIONEER	1			
PINE GROVE	1			
PATTERSON	1			
PACIFIC PALISADES	1			
PACIFIC BEACH	1			
OJAI	1			
OAKDALE	1			
OAK PARK	1			

<b>TABLE 9.5.3 – E3 BFWA ADDITIONAL LINE RATE DATA CHANNEL SERVICE</b>				
<b>LOCATION</b>	<b>Weight</b>	<b>200k - 700k Availability From 6.4.3.3.A</b>	<b>700k or greater Availability From 6.4.3.3.B</b>	<b>Points Earned</b>
NORWALK	1			
MURRIETA	1			
MOUNT WILSON	1			
MORGAN HILL	1			
MOORPARK	1			
MONTE VISTA	1			
MONARCH BEACH	1			
MISSION VIEJO	1			
MIRAMAR	1			
MILL VALLEY	1			
MILBRAE	1			
MARIPOSA	1			
MARINA	1			
MARE ISLAND	1			
MANTECA	1			
LIVINGSTON	1			
LIVERMORE	1			
LINDSAY	1			
LEMOORE	1			
LEBEC	1			
LE GRAND	1			
LAWNDALE	1			
LAKE FOREST	1			
LA PALMA	1			
LA GRANGE	1			
KINGSTON	1			
KINGSBURG	1			
KENTFIELD	1			
JAMUL	1			
IONE	1			
IMPERIAL	1			
HUNTINGTON PARK	1			
HUNTINGTON BEACH	1			
HUGHSON	1			
HOPLAND	1			
HIGHLAND	1			

<b>TABLE 9.5.3 – E3 BFWA ADDITIONAL LINE RATE DATA CHANNEL SERVICE</b>				
<b>LOCATION</b>	<b>Weight</b>	<b>200k - 700k Availability From 6.4.3.3.A</b>	<b>700k or greater Availability From 6.4.3.3.B</b>	<b>Points Earned</b>
HAY FORK	1			
HAWTHORNE	1			
HARBOR CITY	1			
HAPPY CAMP	1			
GROVER BEACH	1			
GRANADA HILLS	1			
GARBERVILLE	1			
FOUNTAIN VALLEY	1			
FOSTER CITY	1			
FLINTRIDGE	1			
FELTON	1			
ELMAR	1			
EL SOBRANTE	1			
EL PORTAL	1			
EL DORADO HILLS	1			
EL CAMINO	1			
DORRIS	1			
DINUBA	1			
CORTE MADERA	1			
COLUSA	1			
COLMA	1			
COLFAX	1			
COALINGA	1			
CLYDE	1			
CLAYTON	1			
CHESTER	1			
CHATSWORTH	1			
CERES	1			
CATHEDRAL CITY	1			
CAPITOLA	1			
CAMINO	1			
Bayside	1			
BURNEY	1			
BUELLTON	1			
BRISBANE	1			
BRENTWOOD	1			

<b>TABLE 9.5.3 – E3 BFWA ADDITIONAL LINE RATE DATA CHANNEL SERVICE</b>				
<b>LOCATION</b>	<b>Weight</b>	<b>200k - 700k Availability From 6.4.3.3.A</b>	<b>700k or greater Availability From 6.4.3.3.B</b>	<b>Points Earned</b>
BLUE LAKE	1			
BLACK HAWK	1			
BEVERLY HILLS	1			
BELMONT	1			
ATASCADERO	1			
ANGWIN	1			
ANGELS CAMP	1			
ANDERSON	1			
ALTADENA	1			
Total	4313			

**Table 9.5.3 – E4 Wireline Additional Line Rate Data Channel Service**

Six one hundredths or .06 of a point will be earned for the value of each location where service is available. Example: Availability in San Francisco will earn  $492 \times .06$ , or 29.52 points.

<b>TABLE 9.5.3 – E4 WIRELINE ADDITIONAL LINE RATE DATA CHANNEL SERVICE</b>				
<b>LOCATION</b>	<b>Weight</b>	<b>200k - 700k Availability From 6.4.4.3.A</b>	<b>700k or greater Availability From 6.4.4.3.B</b>	<b>Points Earned</b>
SAN FRANCISCO	492			
LOS ANGELES	405			
OAKLAND	391			
SACRAMENTO	365			
SAN DIEGO	238			
SAN JOSE	197			
SANTA ANA	170			
FRESNO	107			
HAYWARD	102			
PASADENA	70			
RICHMOND	56			
VAN NUYS	52			
MARTINEZ	51			
SALINAS	49			
ANAHEIM	40			

<b>TABLE 9.5.3 – E4 WIRELINE ADDITIONAL LINE RATE DATA CHANNEL SERVICE</b>				
<b>LOCATION</b>	<b>Weight</b>	<b>200k - 700k Availability From 6.4.4.3.A</b>	<b>700k or greater Availability From 6.4.4.3.B</b>	<b>Points Earned</b>
ESCONDIDO	37			
ORANGE	36			
FAIRFIELD	35			
ALHAMBRA	34			
RIVERSIDE	31			
VENTURA	28			
REDDING	27			
FREMONT	27			
IRVINE	25			
EL MONTE	24			
SANTA CRUZ	22			
SANTA CLARA	22			
BREA	22			
VALLEJO	20			
RANCHO CORDOVA	20			
VISALIA	19			
MODESTO	19			
PORTERVILLE	18			
WALNUT CREEK	17			
SAN BERNARDINO	17			
OCEANSIDE	17			
GARDENA	17			
SAN RAFAEL	16			
OROVILLE	15			
BERKELEY	15			
VISTA	14			
VACAVILLE	14			
STOCKTON	14			
EL CAJON	14			
SAN PEDRO	13			
SAN LUIS OBISPO	13			
SAN LEANDRO	12			
PLEASANTON	12			
BAKERSFIELD	12			
SANTA ROSA	10			
SAN BRUNO	10			

<b>TABLE 9.5.3 – E4 WIRELINE ADDITIONAL LINE RATE DATA CHANNEL SERVICE</b>				
<b>LOCATION</b>	<b>Weight</b>	<b>200k - 700k Availability From 6.4.4.3.A</b>	<b>700k or greater Availability From 6.4.4.3.B</b>	<b>Points Earned</b>
PLEASANT HILL	10			
NORTHRIDGE	10			
NEWPORT BEACH	10			
MONTEREY	10			
MONTEBELLO	10			
WEST SACRAMENTO	9			
LAGUNA HILLS	9			
ELK GROVE	9			
CORONA	9			
CHULA VISTA	9			
CARLSBAD	9			
SONORA	8			
NORTH HOLLYWOOD	8			
EMERYVILLE	8			
BUENA PARK	8			
TURLOCK	7			
SHERMAN OAKS	7			
RIALTO	7			
PETALUMA	7			
NAPA	7			
MILPITAS	7			
MATHER AFB	7			
LOS GATOS	7			
LOS ALTOS	7			
LARKSPUR	7			
LAFAYETTE	7			
FOLSOM	7			
EUREKA	7			
DAVIS	7			
COSTA MESA	7			
CHICO	7			
CARSON	7			
AUBURN	7			
ANTIOCH	7			
WOODLAND HILLS	6			
UNION CITY	6			

<b>TABLE 9.5.3 – E4 WIRELINE ADDITIONAL LINE RATE DATA CHANNEL SERVICE</b>				
<b>LOCATION</b>	<b>Weight</b>	<b>200k - 700k Availability From 6.4.4.3.A</b>	<b>700k or greater Availability From 6.4.4.3.B</b>	<b>Points Earned</b>
SAN MARTIN	6			
SAN MARCOS	6			
REDWOOD CITY	6			
PINOLE	6			
ORINDA	6			
NATIONAL CITY	6			
JACKSON	6			
GARDEN GROVE	6			
EL CENTRO	6			
BURLINGAME	6			
BENICIA	6			
WEST HILLS	5			
UKIAH	5			
TUSTIN	5			
SOUTH SAN FRANCISCO	5			
POWAY	5			
MONTEREY PARK	5			
LAKE PORT	5			
CONCORD	5			
CARMICHAEL	5			
ALBY	5			
YREKA	4			
WILMINGTON	4			
WATSONVILLE	4			
VENICE	4			
SUNNYVALE	4			
SOLEDAD	4			
SILVERADO CANYON	4			
SARATOGA	4			
SAN PABLO	4			
SAN LORENZO	4			
PLAYA DEL REY	4			
ONTARIO	4			
HANFORD	4			
FONTANA	4			

<b>TABLE 9.5.3 – E4 WIRELINE ADDITIONAL LINE RATE DATA CHANNEL SERVICE</b>				
<b>LOCATION</b>	<b>Weight</b>	<b>200k - 700k Availability From 6.4.4.3.A</b>	<b>700k or greater Availability From 6.4.4.3.B</b>	<b>Points Earned</b>
DALY CITY	4			
COLTON	4			
WOODLAND	3			
TORRANCE	3			
TERMINAL ISLAND	3			
QUINCY	3			
PIEDMOUNT	3			
OXNARD	3			
OAKLEY	3			
NOVATO	3			
NORCO	3			
NEWARK	3			
MORENO VALLEY	3			
MERCED	3			
LAGUNA NIGUEL	3			
KERMAN	3			
GRASS VALLEY	3			
GONZALES	3			
DUBLIN	3			
DOWNEY	3			
DELANO	3			
CYPRESS	3			
CUPERTINO	3			
COMPTON	3			
CAMPO	3			
ARCADIA	3			
ALISO VIEJO	3			
ALAMEDA	2			
YUBA CITY	2			
YORBA LINDA	2			
YERBA BUENA ISLAND	2			
WILLOWS	2			
WEST COVINA	2			
TRAVIS AFB	2			
TRACY	2			

<b>TABLE 9.5.3 – E4 WIRELINE ADDITIONAL LINE RATE DATA CHANNEL SERVICE</b>				
<b>LOCATION</b>	<b>Weight</b>	<b>200k - 700k Availability From 6.4.4.3.A</b>	<b>700k or greater Availability From 6.4.4.3.B</b>	<b>Points Earned</b>
TRABUCO CANYON	2			
THOUSAND OAKS	2			
TARZANA	2			
SUNOL	2			
SUN VALLEY	2			
SOUTH LAKE TAHOE	2			
SOUTH GATE	2			
SIMI VALLEY	2			
SEPULVEDA	2			
SANTEE	2			
SAN QUENTIN	2			
SAN JUAN CAPISTRANO	2			
ROSEMEAD	2			
ROCKLIN	2			
RIO VISTA	2			
RESEDA	2			
RANCHO SANTA MARGARITA	2			
POMONA	2			
PLACENTIA	2			
PACOIMA	2			
PACIFICA	2			
NORTH HIGHLANDS	2			
NEWHALL	2			
NEW CASTLE	2			
MOUNTAIN VIEW	2			
MARYSVILLE	2			
LOS BANOS	2			
LONG BEACH	2			
LOMITA	2			
LODI	2			
LINCOLN	2			
LAGUNA BEACH	2			
LA MESA	2			
LA JOLLA	2			
INGLEWOOD	2			

<b>TABLE 9.5.3 – E4 WIRELINE ADDITIONAL LINE RATE DATA CHANNEL SERVICE</b>				
<b>LOCATION</b>	<b>Weight</b>	<b>200k - 700k Availability From 6.4.4.3.A</b>	<b>700k or greater Availability From 6.4.4.3.B</b>	<b>Points Earned</b>
HERCULES	2			
HEALDSBURG	2			
GREENVILLE	2			
GREELEY HILL	2			
GLENDALE	2			
FULLERTON	2			
FOWLER	2			
FIREBAUGH	2			
FAIR OAKS	2			
EL SEGUNDO	2			
EL CERRITO	2			
DANVILLE	2			
CULVER CITY	2			
CORONA DEL MAR	2			
CLOVIS	2			
CLEAR LAKE	2			
CASTRO VALLEY	2			
CANOGA PARK	2			
CAMPBELL	2			
CAMARILLO	2			
BYRON	2			
BURBANK	2			
BELL GARDENS	2			
BANNING	2			
ARVIN	2			
ARCATA	2			
YOUNTVILLE	1			
WILLITS	1			
WESTMINSTER	1			
WEST LOS ANGELES	1			
WEAVERVILLE	1			
VILLA PARK	1			
TULARE	1			
TRUCKEE	1			
TRINIDAD	1			
TIBURON	1			

<b>TABLE 9.5.3 – E4 WIRELINE ADDITIONAL LINE RATE DATA CHANNEL SERVICE</b>				
<b>LOCATION</b>	<b>Weight</b>	<b>200k - 700k Availability From 6.4.4.3.A</b>	<b>700k or greater Availability From 6.4.4.3.B</b>	<b>Points Earned</b>
TEHACHAPI	1			
SYLMAR	1			
SUTTER CREEK	1			
SUNSET BEACH	1			
SUISUN CITY	1			
STUDIO CITY	1			
SOUTH PASADENA	1			
SOUTH EL MONTE	1			
SONOMA	1			
SOLANA BEACH	1			
SLOUGHHOUSE	1			
SHASTA	1			
SELMA	1			
SEASIDE	1			
SEAL BEACH	1			
SCOTTS VALLEY	1			
SANTA VENETIA	1			
SANTA PAULA	1			
SANTA BARBARA	1			
SAN MARINO	1			
SAN GABRIEL	1			
SAN DIMAS	1			
SAN CLEMENTE	1			
SAN ANSELMO	1			
SALIDA	1			
SAINT HELENA	1			
RODEO	1			
RIO LINDA	1			
RIO DELL	1			
REEDLEY	1			
REDWAY	1			
RED BLUFF	1			
RANCHO SANTE FE	1			
RANCHO PALOS VERDES	1			
POINT REYES	1			

<b>TABLE 9.5.3 – E4 WIRELINE ADDITIONAL LINE RATE DATA CHANNEL SERVICE</b>				
<b>LOCATION</b>	<b>Weight</b>	<b>200k - 700k Availability From 6.4.4.3.A</b>	<b>700k or greater Availability From 6.4.4.3.B</b>	<b>Points Earned</b>
PLYMOUTH	1			
PLACERVILLE	1			
PIONEER	1			
PINE GROVE	1			
PATTERSON	1			
PACIFIC PALISADES	1			
PACIFIC BEACH	1			
OJAI	1			
OAKDALE	1			
OAK PARK	1			
NORWALK	1			
MURRIETA	1			
MOUNT WILSON	1			
MORGAN HILL	1			
MOORPARK	1			
MONTE VISTA	1			
MONARCH BEACH	1			
MISSION VIEJO	1			
MIRAMAR	1			
MILL VALLEY	1			
MILBRAE	1			
MARIPOSA	1			
MARINA	1			
MARE ISLAND	1			
MANTECA	1			
LIVINGSTON	1			
LIVERMORE	1			
LINDSAY	1			
LEMOORE	1			
LEBEC	1			
LE GRAND	1			
LAWNDALE	1			
LAKE FOREST	1			
LA PALMA	1			
LA GRANGE	1			
KINGSTON	1			

<b>TABLE 9.5.3 – E4 WIRELINE ADDITIONAL LINE RATE DATA CHANNEL SERVICE</b>				
<b>LOCATION</b>	<b>Weight</b>	<b>200k - 700k Availability From 6.4.4.3.A</b>	<b>700k or greater Availability From 6.4.4.3.B</b>	<b>Points Earned</b>
KINGSBURG	1			
KENTFIELD	1			
JAMUL	1			
IONE	1			
IMPERIAL	1			
HUNTINGTON PARK	1			
HUNTINGTON BEACH	1			
HUGHSON	1			
HOPLAND	1			
HIGHLAND	1			
HAY FORK	1			
HAWTHORNE	1			
HARBOR CITY	1			
HAPPY CAMP	1			
GROVER BEACH	1			
GRANADA HILLS	1			
GARBERVILLE	1			
FOUNTAIN VALLEY	1			
FOSTER CITY	1			
FLINTRIDGE	1			
FELTON	1			
ELMAR	1			
EL SOBRANTE	1			
EL PORTAL	1			
EL DORADO HILLS	1			
EL CAMINO	1			
DORRIS	1			
DINUBA	1			
CORTE MADERA	1			
COLUSA	1			
COLMA	1			
COLFAX	1			
COALINGA	1			
CLYDE	1			
CLAYTON	1			
CHESTER	1			

<b>TABLE 9.5.3 – E4 WIRELINE ADDITIONAL LINE RATE DATA CHANNEL SERVICE</b>				
<b>LOCATION</b>	<b>Weight</b>	<b>200k - 700k Availability From 6.4.4.3.A</b>	<b>700k or greater Availability From 6.4.4.3.B</b>	<b>Points Earned</b>
CHATSWORTH	1			
CERES	1			
CATHEDRAL CITY	1			
CAPITOLA	1			
CAMINO	1			
Bayside	1			
BURNEY	1			
BUELLTON	1			
BRISBANE	1			
BRENTWOOD	1			
BLUE LAKE	1			
BLACK HAWK	1			
BEVERLY HILLS	1			
BELMONT	1			
ATASCADERO	1			
ANGWIN	1			
ANGELS CAMP	1			
ANDERSON	1			
ALTADENA	1			
Total	4313			

### 9.5.3.1 Customer Reference Evaluation

The Customer Reference forms submitted by the Bidder in response to RFP Section 5.23 will be evaluated, by totaling the scores on each form, calling the referenced contact person to verify the form and the reference's experiences with the Bidder. The customers will be interviewed in at least the following areas:

- Size, nature and scope of services provided
- Transition from previous services (if any) to Contracted Services
- Service delivery and performance
- Maintenance and ongoing support
- Contract compliance
- Responsiveness of the Bidder's personnel
- Overall positive or negative nature of the customer's experience

Each customer reference contact person must be willing and able to answer questions that the State may ask (i.e., familiar with what transpired, not bound by confidentiality, etc.) If a referenced contact cannot be reached or does not respond within three (3) working days after a message is left by the State, the State may ask the Bidder for a different contact person for the same referenced customer. If, after the third try, the Bidder is unable to provide an available referenced contact person, the Customer Reference may receive a zero score, and/or the Proposal may be rejected.

If, during the State's interview with the referenced contact person, the person is not willing to validate their rankings of the Bidder or if the contact person discloses information in conflict with the submitted reference's score, the State may at its sole discretion reduce the claimed points. Furthermore, instances of significant negative legal or administrative actions taken by the reference against the Bidder, or cancellation of a referenced contract for cause, may also at the sole discretion of the State, reduce the claimed reference points or be grounds for rejection of the Bidder's Proposal. Bidders may not use participants of this procurement's Evaluation Team as a reference.

#### **9.5.3.2 Bidder Responsibility**

RFP Section 5.3 stipulates that the Bidder must assure the State that it has the resources to successfully perform if awarded a Contract. The State will evaluate the Bidder's response to RFP Section 5.3 using the methodology provided in Table 9.5.3-A. At a minimum, the factors evaluated will include:

- Bidder personnel, in the numbers and with the skills required, that the Bidder expects to assign to the Contract
- Equipment of appropriate type (switches, networks, control centers, etc.) and in sufficient quantity
- Experience in similar endeavors

The Bidder may include its subcontractors in this submission, but the Bidder must identify each subcontractor's specific role and responsibilities proposed for CALNET II. A subcontractor's resources and experience shall only be evaluated as contributing towards the Bidder's responsibility to the degree that it directly pertains to the proposed role and responsibility of the subcontractor.

### **9.5.3.3 Final Demonstration**

A final demonstration may, at the discretion of the State, be held after the evaluation of the administrative, technical and contractual Requirements is complete, and before costs are opened. Note that a final demonstration can effect the determination of compliance with RFP Requirements and/or affect the award of scored evaluation points if the demonstration results in findings that are different from the prior evaluation of the Requirement being demonstrated. A final demonstration, if held, may require demonstration of those RFP Requirements selected from those marked for validation by demonstration as described in RFP Section 10. Failure to satisfactorily pass the demonstration in accordance with the procedures in Section 10 and the demonstration plan submitted by the Bidder (if required) may result in the rejection of the Bidder's Proposal.

## **9.5.4 Cost Evaluation**

### **9.5.4.1 Cost Opening and Validation**

The envelopes containing the Bidders' proposed costs shall not be opened until all other evaluation factors have been completed. Only those Bidders whose Proposals are compliant with all RFP mandatory and mandatory-optional Requirements shall be considered. Cost envelopes of non-compliant Bidders shall not be opened or considered. The costs will be opened at a publicly announced time and place. The cost opening shall be open to all Bidders and the public. Prior to the costs being opened, the names of all compliant Bidders will be announced, as well as their total technical points earned. When the costs are opened, the proposed Total Cost as presented in each compliant Bidder's cost Proposal shall be announced and recorded.

The RFP Evaluation Team will review the Bidders' cost data to ensure validation against Requirements (e.g., completeness, no stated limitations or constraints, etc.), and the results of the validation will be recorded. Following this validation and recording, the RFP Evaluation Team members shall review the individual cost elements and check for arithmetic errors against the State's cost model used for evaluation purposes.

### **9.5.4.2 Cost Evaluation Methodology**

Each compliant Bidder's proposed and validated Total Cost shall be scored relative to the validated Total Cost proposed by the compliant Bidder offering the lowest cost. This lowest-cost compliant Bidder shall receive) the maximum possible points assigned for costs, (for example 21,140 points in Module 1. All

other compliant Bidders will receive a portion of the maximum possible points relative to the cost of the lowest compliant Bidder.

*An example of the evaluation of Bidders' proposed costs:*

For example, in the evaluation of the Bidders' proposed costs for Module 1, Bidder C might have the lowest Total Cost of \$260,000,000 and earn 100 percent of the total possible points available for cost evaluation, while Bidders A and B earned less, as depicted below:

<u>Bidder</u>	<u>Total Cost Bid</u>	<u>ratio of lowest cost to Bidder's cost</u>	<u>equals percent earned</u>	<u>times possible points</u>	<u>generates earned points</u>
A:	\$280,000,000	$\frac{\$260,000,000}{\$280,000,000}$	92.86%	21,140	19,630
B:	\$300,000,000	$\frac{\$260,000,000}{\$300,000,000}$	86.67%	21,140	18,322
C:	\$260,000,000	$\frac{\$260,000,000}{\$260,000,000}$	100.00%	21,140	21,140

#### 9.5.4.3 Evaluation Cost Model

The Bidder's Total Cost used in the above Cost Evaluation Methodology shall be derived from the Bidder's proposed costs associated with each cost element contained in the appropriate Cost Table of RFP Section 7 (RFP Exhibit 7-A, 7-B, 7-C, or 7-D) times the quantities for these cost elements as also contained in the Section 7 Cost Table. Note that Bidders shall only insert their individual cost elements in the Section 7 Exhibit(s), and shall not make any adjustments to the tables, including quantities. Note that the quantities contained in the Section 7 Exhibits are for cost evaluation purposes only, and do not commit the State to any expectation of the quantities of services actually ordered by State and local Agencies.

#### 9.5.4.4 DVBE Incentive Points

*In accordance with Section 999.5(a) of the Military and Veterans Code additional incentive points will be awarded to Bidders based on confirmed Bidders percent of DVBE participation. The incentive points will be granted as follows per Module:*

**Module 1**

<b><i>DVBE confirmed participation level</i></b>	<b><i>Incentive Points</i></b>
<i>More than 5%</i>	450
<i>Greater than 3% to less than or equal to 5%</i>	350
<i>Greater than 2% to less than or equal to 3%</i>	250
<i>Greater than 1% to less than or equal to 2%</i>	150
<i>Less than or equal to 1%</i>	0

**Module 2**

<b>DVBE confirmed participation level</b>	<b>Incentive Points</b>
More than 5%	450
Greater than 3% to less than or equal to 5%	350
Greater than 2% to less than or equal to 3%	250
Greater than 1% to less than or equal to 2%	150
Less than or equal to 1%	0

**Module 3**

<b>DVBE confirmed participation level</b>	<b>Incentive Points</b>
More than 5%	300
Greater than 3% to less than or equal to 5%	225
Greater than 2% to less than or equal to 3%	150
Greater than 1% to less than or equal to 2%	75
Less than or equal to 1%	0

**Module 4**

<b>DVBE confirmed participation level</b>	<b>Incentive Points</b>
More than 5%	800
Greater than 3% to less than or equal to 5%	600
Greater than 2% to less than or equal to 3%	400
Greater than 1% to less than or equal to 2%	200
Less than or equal to 1%	0

**9.6 SELECTION**

Final selection and ultimate award will be made to the Proposal with the highest accumulative point score per Module, among the Proposals that are responsive to the Requirements of the RFP. Responsiveness shall include but not be limited to meeting the administrative, technical, and contractual Requirements, and conforming to the rules of RFP Section 2. The State reserves the right at any time to reject any or all Proposals.

All pertinent preferences will be applied to the applicable evaluation criteria before selection is announced. Small Business preference will be applied as required by law.

The total points possible are for each Module being Bid are as follows:

**For Modules 1:**

	<b>Total Possible Points</b>	<b>Percent of Total Points</b>
Technical Evaluation Points	9,060	30%
Cost Evaluation Points	<u>21,140</u>	<u>69%</u>
<i>Any Applicable DVBE incentive points</i>	<u>450</u>	<u>1%</u>
Total Evaluation Points	30,650	100%

**For Module 2:**

	<b>Total Possible Points</b>	<b>Percent of Total Points</b>
Technical Evaluation Points	9,150	30%
Cost Evaluation Points	<u>21,350</u>	<u>69%</u>
Any applicable DVBE incentive points	<u>450</u>	<u>1%</u>
Total Evaluation Points	30,950	100%

**For Module 3:**

	<b>Total Possible Points</b>	<b>Percent of Total Points</b>
Technical Evaluation Points	6,037.8	49.5%
Cost Evaluation Points	<u>6,037.8</u>	<u>49.5%</u>
Any applicable DVBE incentive point	<u>300</u>	<u>1%</u>
Total Evaluation Points	12,375.6	100%

**For Module 4:**

	<b>Total Possible Points</b>	<b>Percent of Total Points</b>
Technical Evaluation Points	16,146.12	49%
Cost Evaluation Points	16,146.12	<u>49%</u>
<i>Any applicable DVBE incentive point</i>	<u>800</u>	<u>2%</u>
Total Evaluation Points	33,092.24	100%